# Brand, Manual



WHERE LEADERS ARE MADE

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## Welcome Brand Ambassadors!

Are you ready to get **brand-happy with us**? Let this Brand Manual be your inspiration!

Toastmasters International is excited to present you with brand guidelines in an easy-to-follow format to help you effectively bring the brand to life.

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Let's get together on the same page(s) and put forth a consistent image that upholds our values, our mission, our mantra...

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## **Brand Platform**

### Tagline

### WHERE LEADERS ARE MADE

The tagline helps to convey our mission, our purpose.

### **Core Values**

#### Integrity I Respect I Service I Excellence

These unwavering values are at the core of Toastmasters and stand behind every decision. They provide a means of guiding and evaluating existing operations, near-term planning, and our vision for the future.

### **Brand Promise**

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Empowering individuals through personal and professional development.

Our promise encompasses all aspects of growth for members.



## **Brand Platform**

### Personality

Our personality reflects how the organization interacts with audiences at every touch point, such as through internal communication, external media, social posts, and more. While adjustments should be made to reflect each culture, each language, and each medium, our brand personality is universal—with strong elements of leadership, dedication, and empowerment.

### **Voice and Tone**

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Our voice is one of confidence and compassion. It is clear, yet respectful; it is friendly, yet professional. Our tone is positive, upbeat, and enthusiastic. It is serious when necessary. It is open to exchange.

## Voice and Tone

All branded communication helps strengthen our relationship with our target audience. The Toastmasters International brand is a singular identity that should always reflect the core attributes of our organization's personality (**see page 5**).

Perhaps the most important aspect of branded communication is voice and tone—or how we sound when we speak to our audience. The correct voice and tone allow us to better connect with our audience and reinforce our brand identity.

So, before you begin writing, take a moment to understand the context of your communication and the mindset of your target audience. This will help you arrive at the appropriate word choice to create engaging communication pieces that resonate.

### **Voice and Tone Checklist**

All branded communication should be:

- » Warm
- » Clear
- » Friendly
- » Professional
- » Succinct
- » Respectful
- » Universally understandable
- » Internationally friendly

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## **Visual Guidelines**

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## Logo

Our logo is an integral piece of our visual identity, and we thank you for applying it correctly and consistently to accelerate engagement, raise the organization's credibility, and improve awareness for generations to come.

Clear space and minimum-size rules ensure the logo is clearly visible for print and web applications. Let's "logo" in unison!



The Toastmasters International logo is an integral piece of the brand's visual identity. Used properly, it helps to deliver a consistent experience across our diverse and unique clubs, while also improving brand recall.

#### Download

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 Logos are available for download at www.toastmasters.org/Logos.

#### **Clear Space**



An area of clear space should be maintained around the logo that is equal to or greater than the distance "X" as indicated in the diagram. "X" being the height of the wordmark.

### **Minimum Size**





## Logo Wordmark

#### Mark your wordmarks as in sync!

Clear space and minimum-size rules ensure the wordmark is clearly visible for print and web applications.



The Toastmasters International logo is an integral piece of the brand's visual identity. Used properly, it helps to deliver a consistent experience across our diverse and unique clubs, while also improving brand recall.

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#### Download

 Logo wordmarks are available for download at www.toastmasters.org/Logos.

#### **Clear Space**

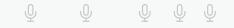


An area of clear space should be maintained around the wordmark that is equal to or greater than the distance "X" as indicated in the diagram. "X" being the height of the wordmark.

#### **Minimum Size**

72 pixels Web

3/4 inches Print



## Logo Lockups

Here are some alternative ways to use the logo, and wordmark.





## Logo Yes & No

All options on this page are a "go;" all options on opposite page are a "no."





in perspective.

TOASTMASTERS

Don't change any

element of the logo.



Don't

disproportionately

scale the logo.



Don't change the proportion of the logo elements.





create logos for

clubs and Districts.



Don't change the logo colors.



Don't put the logo on colors that aren't in the brand color palette.



Don't use any copy, slogans, symbols or images overlapping the logo.

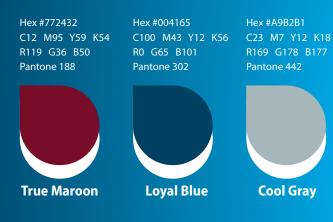


Don't put a patterned glow behind the logo.

## **Color Palette**

### **Primary Colors**

The palette for Toastmasters relies on True Maroon, Loyal Blue, and Cool Gray to support our elements of leadership, dedication, and empowerment.



### **Accent Color**

Hex #F2DF74 C0 M5 Y57 K0 R242 G223 B116 Pantone 127 Happy Yellow

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- > Hexadecimal for web
  > CMYK for 4-color process
  > Pantone<sup>™</sup> colors
- » RGB for digital



## **Gradient Colors**

### Loyal Blue, Maroon, and Cool Gray Gradients

To create marketing materrials with gradients of Loyal Blue, Maroon, or Cool Gray, please refer to the charts on the right showing linear gradients of top to bottom, bottom to top, left to right, and right to left, as well as radial gradients.

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**Please Note:** Gradient instructions are provided in hexadecimal for web values only in the charts to the right.

#### **Loyal Blue Gradient Instructions**

Linear Gradient 90°	Linear Gradient -90°	Linear Gradient 0°		Linear Gradient 0°	
(top to bottom)	(bottom to top)	(left to right)		(right to left)	
Loyal Blue: #004165	Blissful Blue: #006094	Loyal Blue:	Blissful Blue:	Blissful Blue:	Loyal Blue:
Blissful Blue: #006094	Loyal Blue: #004165	#004165	#006094	#006094	#004165
	Radial Gr	radient 0°			
#004165 #004165	Blissful Blu	e: #006094			Loyal Blue: #004165

#### **Maroon Gradient Instructions**

Linear Gradient 90°	Linear Gradient -90°	Linear Gradient 0°		Linear Gradient 0°	
(top to bottom)	(bottom to top)	(left to right)		(right to left)	
Deep Maroon: #3B0104 Rich Maroon: #781327	Rich Maroon: #781327 Deep Maroon: #3B0104	Deep Maroon: #380104	Rich Maroon: #781327	Rich Maroon: #781327	Deep Maroon: #3B0104

Radial Gradient 0°



### **Cool Gray Gradient Instructions**

Cool Gray: #A9B2B1

Linear Gradient 90°	Linear Gradient -90°	Linear Gradient 0°		Linear Gradient 0°	
(top to bottom)	(bottom to top)	(left to right)		(right to left)	
Cool Gray: #A9B2B1	Fair Gray: #F5F5F5	Cool Gray:	Fair Gray:	Fair Gray:	Cool Gray:
Fair Gray: #F5F5F5	Cool Gray: #A9B2B1	#A9B2B1	#F5F5F5	#F5F5F5	#A9B2B1

Radial Gradient 0°

Fair Gray: #F5F5F5

## **Transparencies**

You can create materials using trasparencies as shown below, but be aware of text versus background contrast. In other words, it is not desirable to have white text on a light background, or black text on a dark background. The more contrast between text and background, the better.

> Top swatch: White, Opacity 70%

Bottom swatch: Maroon linear gradient

Top swatch: White, Opacity 70%

Bottom swatch: Loyal Blue linear gradient

Lorem Ipsum

Lorem Ipsum

Top swatch: Loyal Blue, Opacity 70%

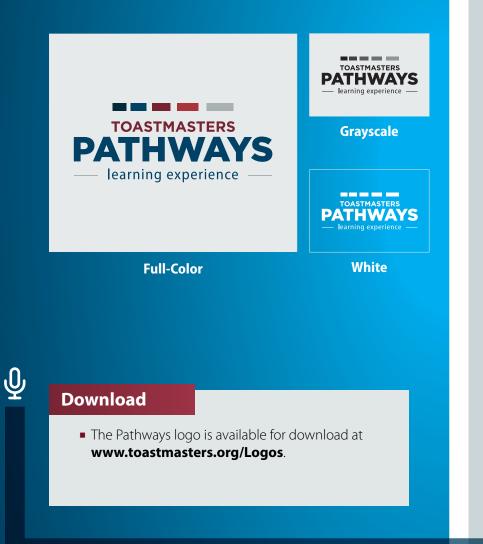
Bottom swatch: Cool Gray linear gradient

Lorem Ipsum



## Pathways Logo

Pathways was designed to help Toastmasters build the competencies they need to communicate and lead. Keep the journey a consistent one by using the Pathways logo.



#### **Clear Space**



An area of clear space should be maintained around the Pathways logo that is equal to or greater than the distance "X" as indicated in the diagram. "X" being the height of the word "Pathways."

#### **Minimum Size**





## **Pathways Badges**







Dynamic Leadership

Effective Coaching

Engaging Humor

Innovative Planning



Leadership Development



Motivational

Strategies

Persuasive Influence

Presentation Mastery







Strategic Relationships

Team Collaboration

Visionary Communication

### Download

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Badges are available for download at www.toastmasters.org/Logos.



## Fonts

**Is it font-friendly?** These are the Toastmasters branded fonts:

### Gotham

Gotham is Toastmasters International's primary typeface. The wide stance and geometric traits of its characters exude confidence without looking stiff or digitalized.

Usage: Headlines and subheads

The Gotham typeface is also available in Condensed format.

### FREE ALTERNATE: Montserrat

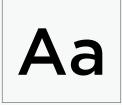
- Montserrat is similar in appearance to Gotham and can be used for free.
- Use this **link** to access the free Montserrat font.

### **Gotham Examples**









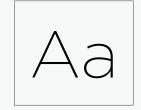
Ultra

Black

Bold

Medium







Book

Light

Extra Light

Thin

## Fonts

**Is it font-friendly?** These are the Toastmasters branded fonts:

### **Myriad Pro**

Myriad Pro is Toastmasters International's typeface for body copy in collateral, such as manuals and brochures. This typeface was selected for its legibility when used in large amounts of copy at a small point size.

Usage: Body copy for collateral

The Myriad Pro typeface is also available in Condensed, SemiCondensed, and SemiExtended formats.

### FREE ALTERNATE: Source Sans Pro

- Source Sans Pro is similar in appearance to Myriad Pro and can be used for free.
- Use this **link** to access the free Source Sans Pro font.

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Arial is a tertiary font for body copy that comes standard on most systems.

### **Myriad Pro Examples**









Black

Bold

Semibold

Regular



Light

## **Images and Photography**

## Images and Photography

The photography style should reflect the Toastmasters environment, where people look engaged, empowered, and supported, as portrayed in meetings, presentations, speeches, networking venues, conferences, training venues, and speech contests.

Stay away from images that do not connect to the Toastmasters environment, such as those mainly or solely portraying landscapes, animals, children, food and food appliances, medicine, and architecture.

Please do not use cartoons, illustrations, or clip art in materials created for clubs, Areas, Divisions, Districts, and regions.

Always make sure you have permission to use and/or reproduce any images and pictures utilized in your designs. Images protected by trademarks and copyrights should never be used.



### Download

 An array of Toastmasters-branded images are available for download by visiting: https://link.us-1.lytho.us/ b/16402872552361cef4d9a-8102-46c0-8 bcb-6aec8dfbf16e



## Images and Photography

A myriad of Toastmasters-branded images are available to you—inspire and be inspired!









## Logo Placement on Photography

The Toastmasters logo can be used on photography as long as the placement of the logo has good contrast between the logo and the image behind the logo, and the logo isn't part of anything specific in the image; the logo also should not directly cover people's faces or compete with the image. Use the Toastmasters logo on a background that has sufficient contrast, make sure the logo is completely legible, and use Toastmasters-approved photography. Place the logo with the minimalrequired clear space around it—and ideally at the top-left or bottom-right of the image.

### Détendez-vous, parlez en toute confiance.

TOASTMASTERS

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Q Search or enter website name



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Dosde 1924

### Domina hablar en público. Domina tu vida.

Estás frente a un grupo de compañeros de trabajo, ya sea online o en persona, y todas las miradas se posan en ti. Abres la boca para hablar y...

Para ayudarte a brillar en todos los planos de tu vida profesional y cotidiana, descubre por qué hablar en público es la clave del éxito. Descarga nuestras razones y trucos para presentaciones.

Descarga el PDF

El miedo a hablar en público es muy común, pero puedes dominar tu ansiedad y enco una multitud. Hablar en público es una habilidad valiosa que se puede aprender y ap organización con casi un siglo de vida con un programa de clu

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## Resources





## **Brand Portal**

The brand portal holds the elements you need to create exciting, approved materials. You'll find the logo, wordmark, marketing resources, business cards, photo templates, stationery, and more. Refer to the brand portal to review all that is available to you.



### Download

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 Branded assets for download at: www.toastmasters.org/BrandPortal.



Header Goes Here Subhead goes here

Date Stationery and Branding Mockup

#### Simple Headline Here

There are many variations of passages of Lorem Ipsum available, but the majority have suffered alteration in some form, by injected humour, or randomised words which don't look even slightly believable. If you are going to use a passage of Lorem Ipsum, you need to be sure there isn't anything embarrassing hidden in the middle of text. All the Lorem Ipsum generators on the Internet tend to repeat predefined chunks as necessary, making this the first true generator on the Internet. It uses a dictionary of over 200 Latin words, combined with a handful of model sentence structures, to generate Lorem Ipsum which looks reasonable. The generated Lorem Ipsum is therefore always free from repetition, injected humour, or non-characteristic words etc.

Contrary to popular belief, Lorem Ipsum is not simply random text. It has roots in a piece of classical Latin literature from 45 BC, making it over 2000 years old.

First/Last Name Title Goes Here

Jagar

9127 South Jamaica Street, Suite 400 | Englewood, CO 80112 | Phone:+1 720-439-5050 | www.toastmasters.org

## **Email Signature**

As a member, a club officer, or a District leader, you can add this signature to your emails to convey your connection to Toastmasters and provide the necessary closing information to recipients.



Download

 Download the email signature and follow the simple instructions on the spec sheet at the brand portal: www.toastmasters.org/Stationery.

#### 

To: janesmith@gmail.com ~

Cc:

From:

Subject: Thanks for coming!

Signature: Toastmasters International

#### Dear <Mr. or Mrs. Last Name>

Thank you for attending our club meeting. We hope you enjoyed your experience and look forward to having you back again soon.

Are there any questions you had about Toastmasters or our club? I would be more than happy to help answer them for you. Our next meeting will be held on <Date> at <Time>. Hope to see you there!

In the meantime, if you want to learn more about the benefits of a Toastmasters membership, please visit <u>www.toastmasters.org/About-Us</u>.

Sincerely,

FirstName LastName Title phone: +1 720-439-5050 ext. ###



www.toastmasters.org

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This email and any attached files ("message") are confidential and may contain privileged information. If you are not the intended recipient, please notify the sender immediately and permanently delete this message from your system. To distribute, disclose, or copy this message without prior authorization is prohibited. Toastmasters International does not accept liability for any errors or omissions in the content of this message.

## **Standards and Procedures**

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## Trademark Use Request

Toastmasters International is committed to protecting our brand, trademarks, and copyrights and we count on your diligence to ensure the materials you're creating are not a threat to the intellectual property we know and love.

As a general rule, all non-paper materials require official authorization prior to production or purchase. Please refer to the chart on the right for clarification.

#### **Request Authorization**

 In order to obtain authorization for any of the non-authorized materials from the chart on the right, submit your proposed design through a Trademark Use Request:

www.toastmasters.org/TrademarkUseRequest.

All cases are analyzed individually, so please submit your request with plenty of time for the Brand and Trademark Teams to review it and provide feedback.

Trademark authorizations are valid for the term in which they were granted and are not automatically renewed. In order to produce or buy items previously authorized, please re-submit a new Trademark Use Request.

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If you're in doubt whether you should submit a request or contact the Brand Team for approval, please check the chart on this page regarding Protocol 4.0: Intellectual Property.

User	Authorized	Non-Authorized	Responsible
Clubs, Areas, Divisions, and Districts	Stationery, business cards, bulletins, newsletters, electronic media, websites, pro- gram covers, agendas, and similar items, only if directly related to, and focused on, the mission	Articles such as tro- phies, ribbons, banners, certificates, clothing or other items, except by specific, prior written authorization from the Chief Executive Officer	Club President, District Director
Officer candidates at all level	Stationery, business cards, mailings, elec- tronic media, websites, campaign literature, and similar items	Articles such as tro- phies, ribbons, banners, certificates, clothing or other items, except by specific, prior written authorization from the Chief Executive Officer	Candidate
Individual members and officers at all levels	Stationery, business cards, electronic media, and websites, solely to indicate the person's affiliation with a member club	Any personal newslet- ter, electronic media, bulletin, or similar item; articles such as tro- phies, ribbons, banners, certificates, clothing, or other items except by specific, prior written authorization from the Chief Executive Officer	Individual

## **Video Guidelines**

### When creating a club or District video, please use these guidelines as a checklist:

- The club name or District number should be placed below the logo to indicate which club or District created the video.
- Credits at the end should list the name, club, and District of the person/team that created the video. The copyright symbol, District number or club name, and year should also be displayed.
- Obtain written permission from every individual in the video. Please use a separate video release form for each person.
- The video must not infringe on the intellectual property, privacy, publicity rights, ownership, or any other legal or moral rights of any third party and must be suitable for public viewing.
- Add the disclaimer below to one of the first frames of the video:

"Toastmasters International and all other Toastmasters International trademarks and copyrights are the sole property of Toastmasters International. This video is the opinion of the creator and is independent of Toastmasters International. It is not authorized by, endorsed by, sponsored by, affiliated with, or otherwise approved by Toastmasters International."

### Submit Request

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 Once your video is ready, submit a Trademark Use Request. If you have questions, please email the Brand Team at brand@toastmasters.org.

## Apparel Guidelines

### When designing apparel for your club or District, please follow these guidelines:

- The logo or wordmark should always be in the front of the t-shirt/jacket and no larger than 3 inches in diameter.
- Words or type on the back of any shirt or jacket should not be larger than 12 inches wide and 17 inches high.
- Acceptable apparel colors are white, burgundy, blue, black, and gray. Refer to the Color Palette on page 12 of this manual for brand-appropriate hues.

### Submit Request

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 Once your design is ready, submit a Trademark Use Request prior to purchase/ production. If you have any questions, please email the Brand Team at brand@toastmasters.org.

ASTERS Sources

TOASTMASTE

ASTERS TANK

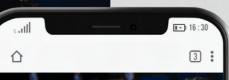


## Website Guidelines

### Ready to create your club, Area, Division, or District website? Please follow these guidelines:

- Read Protocol 4.0, Section 2: Websites at www.toastmasters.org/IntellectualProperty.
- Do not copy or re-upload information or content that is available to the general public on any Toastmasters website.
- Anything that requires a login or membership to access is off-limits.
- Add the disclaimer below to the bottom of the website:

"The information on this website is for the sole use of Toastmasters' members, for Toastmasters business only. It is not to be used for solicitation and distribution of non-Toastmasters material or information."



X

## DASTRASTERS 1924

#### **Be Prepared To Shine**

Imagine yourself with speaking assurance. Now, make it a reality by becoming a member of Toastmasters, the original leader in public speaking and communication.

**Find Toastmasters Near You** 

Join Toastmasters around the

### Approval

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 For questions and approval, please contact the Brand Team at brand@toastmasters.org.

## **Corporate Club Guidelines**

### Create materials for your corporate club utilizing these guidelines:

- When using both the Toastmasters logo and the corporation logo, make sure they are never side by side.
- Place the Toastmasters logo and the corporation logo on opposite sides/corners of the material or have one on the top and one at the bottom.

### Questions

 If you have questions, please contact the Brand Team at brand@toastmasters.org.



000-123-456-789
 user@mailservice.com
 wvvv.yourwebsite.com

Lorem



## Gavel Club Guidelines

### When creating materials for your Gavel Club, please follow these guidelines:

- >> Use all Toastmasters brand guidelines regarding fonts, colors, photography styles, and logo usage.
- In all instances where a chartered Toastmasters Member Club would use the Toastmasters International logo, make use of the Gavel Club logo instead.
- Gavel Club banners, if sourced independently of Toastmasters International, must be identical to an approved banner design found here, unless they make use of the Gavel Club logo in place of the Toastmasters International logo.
- Be mindful not to alter the Gavel Club logo in any way; do not create a custom logo for your Gavel Club.
- » Do not create a custom tagline for your Gavel Club.



Loyal Blue Logo



True Maroon Logo



Black Logo



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### Download

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 Logos are available for download at www.toastmasters.org/Logos.

## District Conference Guidelines

### When creating materials for your District Conference, please follow these guidelines:

- You may create a custom logo/theme for your conference providing they don't infringe on the copyrights or trademarks of other organizations. This exception is for the conference only. Brand guidelines must be adhered to for all other events.
- Using the Toastmasters logo and tagline is optional. If you choose to have them in the conference materials, make sure these elements are standing alone, unaltered. The logo is not to be made a part of an object, word or number. The Toastmasters logo should never be placed side by side with other logos.
- Sponsors of the conference should be mentioned in materials either by name or by logo in a sponsordesignated section, never next to the Toastmasters logo.



#### Be Transported Everywhere!

The 2020 International Convention will be presented in a first-ever online format, still with the same thrilling highlights and educational insight.

Don't miss these exciting virtual events:



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 Once your conference materials are ready, please contact the Brand Team for approval at

brand@toastmasters.org.

## Policy 4.0: Intellectual Property

Toastmasters Governing Documents have a specific policy and a protocol to guide the use of its intellectual property.

Please refer to it, especially the section on Brand Standards, to make sure the materials you are creating are brand-compliant.





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### Learn More

 Policy 4.0 Intellectual Property www.toastmasters.org/Intellectual-Property. © Copyright 2020 Toastmasters International



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## FAQ

### Can clubs and Districts create their own logo, theme, and/or tagline?

Unfortunately, no. We understand each club and each District are unique; however, individual logos and mottos create a lot of confusion and dilute the power of the brand. We strive to provide our members with a consistent experience across 143 countries, so it is vital that our brand is instantly recognizable. If all clubs created their own logo, there would be 16,800 of them, instead of one strong, unifying logo. Clubs, Areas, Divisions, Districts, and regions should all use the Toastmasters International logo, the official tagline, and the brand elements.

### If I remove the logo from my materials, can I use different colors, fonts, and/or elements?

No, as all Toastmasters materials must follow the guidelines specified in this Brand Manual. Even if a specific piece does not require the logo, the other guidelines for fonts, colors, photography style, etc. still apply and must be followed.

#### Can our District create a logo/theme for the District Conference?

Yes, this is the sole exception to the logo and theme rule. Districts are welcome to create a "look and feel" for their annual conference, with a theme or tagline that is a strong call to action and engages members. Please refer to the **District Conference page** of this Brand Manual for more details explaining how to do this in a brand-compliant way.

## Regarding colors, is True Maroon designated for Districts and Loyal Blue designated for clubs?

We used to have this distinction in the past. Since the introduction of the new banners and business cards, this is no longer applicable. While World Headquarters may use the colors to identify some materials, such as the Leader Letter, clubs and Districts are welcome to use the color of their preference.

## Can I create or produce name badges, ribbons, club banners, or pins locally?

Name badges, ribbons, and pins may not be produced locally in any form. Local production of club banners is permitted, but only if the production makes use of a digital banner design purchased through the Toastmasters online store. This ensures not only brand standards of quality and compliance, but also the consistency of awards, achievements, and recognition items.

Clubs and Districts are welcome to develop other items, such as gifts, plaques, patches, etc. to recognize their members and milestones. Please make sure you get your design approved through a **Trademark Use Request** before it's produced or purchased.

## FAQ

### **Contact Us**

- If you have any questions regarding this Brand Manual, the Toastmasters brand, or the development of materials, please contact the Brand Team at brand@toastmasters.org.
- If you have questions regarding trademarks and copyrights, please contact the Trademarks Team at trademarks@toastmasters.org.
- To submit a Trademark Use Request, please go to www.toastmasters.org/ TrademarkUseRequest.

A note about World Headquarters and the brand: World Headquarters continually looks for ways to keep the Toastmasters International brand strong, as well as relevant, often testing new ideas and material. Before we can consider adding a new element to the Brand Manual, it is analyzed and reviewed by a multidisciplinary team representing Marketing, Graphic Design, Translations, Legal, and Trademarks/Branding to ensure brand tone, cultural sensitivity, and that there is no infringement of copyrights and trademarks, both that of Toastmasters and any third party. Unfortunately, elements that are in a "test mode," cannot yet be replicated for regions, Districts, Divisions, Areas, and clubs. If any are approved for member use, they will be added to an updated version of the Brand Manual and members will be notified.

## Can the Toastmasters International emblem be used in promotional materials?

The emblem, which used to be the organization's logo until 2011, should only be used in an historical context by clubs, Divisions, Areas, Districts, and regions. Using just the emblem or both logos in promotional materials is confusing and dilutes the power of the brand.

World Headquarters uses the emblem in select materials to honor the Toastmasters legacy and preserve its trademark.

#### Can my club still use the old club banner?

The old banner [the yellow one with the Toastmasters International emblem] should only be used in a historical context. It may be kept at club meetings and events if the new one is present and occupying a more prominent place. The current banner has been in place for 10 years, so we strongly encourage clubs to replace the old one.

#### How do I know if I need a Trademark Use Request?

You can use the **chart on page 27** to know if you need to obtain authorization from the Trademarks Team or if you can simply follow the Brand Manual to produce your materials. As a general rule, most paper materials, other than certificates, do not need to submit a Trademark Use Request. Other items, such as apparel, accessories, banners, gifts, stickers, etc. will require you to go through the trademark process.