



# **DISTRICT ONE TOASTMASTERS**

## **Delegates' Packet**

(Provided to Council on May 02, 2020)

## **2020 Spring District Council Meeting**

**May 16, 2020**



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# **District One Council Meeting**

**May 16 2020**

## **Agenda**

**Call to Order** – District Director, Kenneth Starks, DTM

**Welcome and Introductory Remarks** – District Director, Kenneth Starks, DTM

**Reading of the Mission of the District** – District Director, Kenneth Starks, DTM

**Credentials Committee Report** – Credentials Chair, Giovanna Dottore, DTM

**Adoption of the District Council Meeting Rules of Procedure** – District Director, Kenneth Starks, DTM

**Adoption of the District Council Meeting Agenda** – District Director, Kenneth Starks, DTM

**Approval of the Minutes of the Sept. 21, 2020 District Council Meeting** –  
District Director, Kenneth Starks, DTM

**Appointment of Minutes Approval Committee for Current Council Meeting** –  
District Director, Kenneth Starks, DTM

**Report of the Audit Committee: Mid-Year Audit** - Audit Chair, Gaurav B. Bajaj, DTM

**Finance Manager's Report** – District Finance Manager, Ana Lopez, CC, ALB

- District One Budget, 2020-2021
- Profit and Loss

**District Leadership Committee Report** - Regina Rhymes, DTM, PDG, PRA

**Election of District One Officers for 2020-2021** – District Director, Kenneth Starks, DTM

**Reports by Senior District Officers:** \*

**State of the District** – District Director, Kenneth Starks, DTM

**Program Quality Director** – Brad Stauffer, DTM

**Club Growth Director** – Diane Markham, DTM

**Public Relations Manager** – Sylvia Roldan, CC, CL, MS4

**Division A Director** – Leann Levine, DTM

**Division B Director** – Lola! Love, DTM

**Division C Director** – Jessica Denham, ACS, ALB

**Division D Director** – Tawanda L. Duck, DTM

**Division E Director** – Jonathan Eckman, ACS, ALS

**Division F Director** - Janell Williams, DTM , EF1, LD3

**Approval of the District One Alignment for 2020-2021** – Alignment Chair, Lydia Martinez, DTM

**Announcement of the Roy D. Graham Award Recipient:** Directors Advisory Board Member, David Kitchen, DTM, PDG

**New Business**

**Next District Council Meeting - TBA**

**Adjournment**

*\* Reports may be interspersed between the counting of the votes and election results to make the best use of time.*

## **District Council Meeting**

### **Rules of Engagement**

#### **CREDENTIALS**

All eligible members of the voting council (club presidents, vice-presidents' education and district executive committee members) must be credentialed by Thursday, May 14, 2020, at 10:00pm. Those who registered and confirmed their attendance will receive their ballots by email when voting begins. Delegate's packets will be emailed by the District Director and made available on the District 1 website.

#### **QUORUM**

All members of the voting council (club presidents, vice-presidents' education and district executive committee members) who are in good standing of clubs in good standing will receive an email inviting them to register at the online credentials desk for purposes of establishing a quorum. Delegates must be credentialed by Thursday, May 14, 2020 at 10:00pm. A quorum is established in the Credentials Report.

In the event a quorum is not present, "the action shall be deemed as valid as if a quorum were present if it thereafter is expressly approved in writing, personally, by mail, fax, e-mail, electronic transmission or other reasonable means, by the affirmative vote of a majority of the Member Clubs in the District on the basis of two (2) votes per club."

#### **ATTENDANCE**

Attendees should be logged into the ZOOM business meeting, by video or phone, five (5) minutes before the meeting convenes.

#### **DECORUM**

1. The virtual meeting will be called to order on time.
2. Recognition by the Chair (District 1 Director Ken Starks) shall be as follows:
  - a. When the Chair indicates a question period, ask for recognition as follows:
    - i. Video participants: hold up your hand so it can be seen and address the Chair, saying "Mr. District Director")
    - ii. Phone participants: say "Mr. District Director, [your name] has a question."
    - iii. Wait to be recognized by the Chair.
    - iv. When recognized, state your name, club name, and club office; then state your business.
  - b. Do not interrupt the speaker. If you are in a noisy environment while someone else is speaking, MUTE your audio.

#### **MOTIONS**

To make the best use of our time at this virtual meeting, we ask that you review documents early. All new business, and any lengthy or complicated motions, must be in writing. If needed, email questions to [info@district1toastmasters.org](mailto:info@district1toastmasters.org) no later than May 9, 2020, so that we can review and be prepared for discussion on May 16, 2020.

## **DEBATE/DISCUSSION**

1. Debate will be limited to 2 minutes for each speaker.
2. No delegate may speak more than twice on the same subject.
3. The total time for debating any motion (including amendments) shall be ten (10) minutes.
4. When the ten-minute time limit has been reached, the Council will be able to vote on the pending motion. Voting will remain open for ten (10) minutes and results will be announced shortly after upon completion of the ballot counting.
5. Members other than delegates may speak to a question by permission of the assembly.

## **VOTING**

No proxies may be used for this virtual vote. Voting will begin during the business meeting. Once instructed to vote, delegates will have ten (10) minutes to cast their vote. Results will be announced shortly after upon completion of the ballot counting.

## **RECORDING**

Recording devices are not permitted during the business meeting or program speeches except by permission of the District Director.

## **PARLIAMENTARY AUTHORITY**

The rules contained in the current edition of "Robert's Rules of Order, Newly Revised" will govern the proceedings of this conference in all cases to which they are applicable and in which they are consistent with Toastmasters International bylaws of these Council Meeting Rules.

## **SUSPENSION OF RULES**

The Council Meeting rules may be amended or suspended upon proper motion if approved by a majority of delegates.

## The Mission of the District

We build new clubs and support all club in achieving excellence.

## The District Administrator Bylaws

The 2019 Bylaws are available at

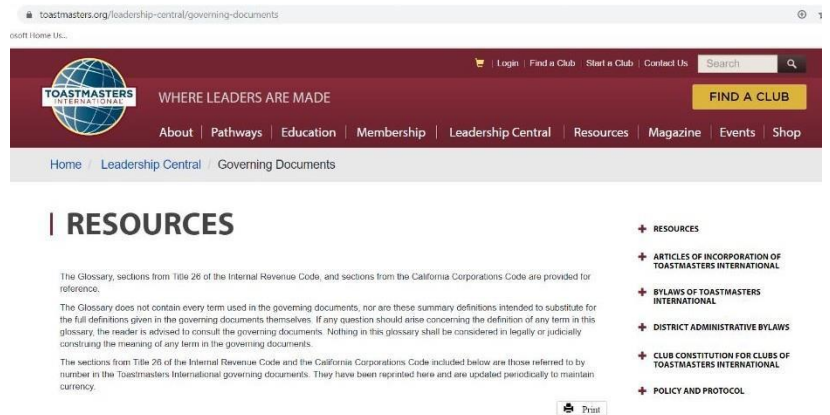
<https://www.toastmasters.org/leadership-central/governing-documents>.

When you click on the link above and open this page, you will see 5 “chapter headings” at upper right. (Each heading is preceded by a + sign.)

Click on the 3<sup>rd</sup> chapter heading, “+ District Administrative Bylaws.”

In the drop-down menu, click on “Article IX: District Council” which is followed by “Article X: Council Meetings, Quorum, Proxies, and Voting.”

Articles IX and X contain bylaws which are relevant to this virtual meeting.



# Credentials Report – District 1

as of May 1, 2020

Eligible Clubs:	135
Number of voting delegates per club (President and VPE):	<u>x 2</u>
Total number of club votes:	270
Club votes required for a quorum (1/3rd of 270 votes):	90
Number of District Executive Committee votes	49
Total votes possible	319
Simple majority	160
Number of voting delegates represented	_____
Number of voting district officers represented (not part of quorum)	_____
Total ballots available at meeting	_____
Simply majority	_____

To be eligible to vote, District Council members must be a paid member of a paid club by May 14, 2020. Club Presidents and Club VPs Education must be a paid member in the club they are representing and that club must be paid by May 14, 2020.

A quorum is needed to conduct district business. District Council members must complete the online credentials registration process starting at 12:00am on May 1, 2020 and concluding at 10:00pm on Thursday, May 14, 2020. Only District Council members who completed the online credentials registration and login to the virtual Annual Business Meeting before 8:30am will be counted in the quorum and receive an email ballot.

The vote will be taken electronically, using Election Runner software. Each club president, vice president education, and member of the District Executive Committee has been assigned a unique voter key and will receive a ballot(s) by email during the business meeting.

In accordance with Toastmasters International District Administrative Bylaws Article X: Council Meetings, Quorum, Proxies, and Voting, section e: Voting, the following applies:

*"When the voting process is conducted virtually, no proxies will be permitted. **Each District Council member must cast their own vote.** District Executive Committee members are entitled to one (1) vote and may cast up to two (2) additional votes as a Club President or Vice President Education. All other members of the District Council shall be limited to a maximum of two (2) votes."*

Results will be announced after voting has concluded for each item requiring a vote.

Giovanna Dottore, DTM, PDG  
Credentials Chair



## Casting a Vote\*\*

Delegates who completed the online credentials registration and login to the virtual Annual Business Meeting before 8:30am will receive an electronic ballot for each agenda item that requires a vote. Each email will contain a unique voting link for that ballot. When the District Director instructs you to cast your vote using a specific ballot, open that email and click on your unique voting link. It will take you to your ballot.

If you carry 2 or 3 votes and indicated you wanted multiple ballots on the online credentials registration, you will receive a separate email ballot for each vote you hold. Open **EACH** email and use your unique voting link associated with that ballot to cast your vote. If you responded requesting only one ballot, you will receive one email with one unique voting link that has been weighted to count as the number of votes you hold.

***For each item requiring a vote, delegates will have 10 minutes to vote once the District Director instructs the voting process to begin.***

### Voting for Nominated Candidates

- **Valid**

1. Use only the ballot number indicated by the District Director.
2. Select the choice circle that corresponds to the candidate you wish to vote for.
3. Click submit when you are finished voting.

- **Invalid**

Any ballot submitted without a selection made will be invalid.

**Ballot 1: Office of District Director**

INSTRUCTIONS

Select **1** option from the list below.

☒ Sloane Avery

☐ Chris Smith

**Submit Ballot**

\* Earthlink email accounts do not consistently perform well with the ElectionRunner ballots and your unique voting link may not appear in the email.

+ For email inboxes that have preferences setup to group like-subject emails, for example Gmail, you may only see one email line item. If you carry more than one vote and indicated you wanted a ballot for each vote, click on the email line shown in your inbox to open it and check that you received the correct number of separate email ballots. Click on each one to get the correct number of voting links.

## Voting for Floor Candidates

- **Valid**

1. Use the ballot number indicated by the District Director.
2. Select the choice circle that corresponds to the candidate indicated as “Floor Candidate.”
3. Click submit when you are finished voting.

Ballot 25: Office of Division H Director

INSTRUCTIONS

Select **1** option from the list below.

☒ Skyler Jeans (Floor Candidate)

☐ Zoe Truxton

Submit Ballot

- **Invalid**

Any ballot submitted without a selection made will be invalid.

## Making Changes

Once you have submitted your vote, you will be prompted to confirm you want to submit your ballot. Once you confirm submission, your vote cannot be changed.

## Voting for Someone Not on the Ballot

A write-in vote for someone who has not been nominated by the District Leadership Committee (DLC) nor nominated from the Floor (Floor Candidate) is invalid.

## **DISTRICT ONE FALL COUNCIL MEETING MINUTES – September 21, 2019**

### *Virtual Meeting*

#### **CALL TO ORDER**

The District One Fall Council Meeting was called to order on Saturday, September 21, 2019, at 9:00 a.m. by District Director Distinguished Toastmaster, Ken Starks. Assisting him and serving as District Administrative Manager, Advanced Communicator Silver, Advanced Leader Bronze, Hoa Nguyen, and District Parliamentarian, Distinguished Toastmaster, Anthony St. Clair.

#### **WELCOME/INTRODUCTORY REMARKS**

District Director, Ken Starks, welcomed members and guests of the District Council.

#### **ADOPTION OF THE COUNCIL MEETING RULES OF PROCEDURE**

Director Starks presented for approval the Adoption of the Council Meeting Rules of Procedure and Rules of Engagement. The bylaws are stipulated on pages 5 and 6 in the Delegates' Packet which was previously provided to all delegates and is available on the District One website. Pursuant to Toastmasters International bylaws and protocol 7.1, this district council meeting is conducted as a virtual meeting as agreed upon by the majority of the District Executive Committee. Pursuant to Article X, Item E, "In the event that the voting process is conducted virtually, no proxies will be permitted. Each district council member will cast his or her own vote. District Executive Committee members are entitled to one vote and may cast up to one additional vote as a club president or vice president of education of their club. The maximum votes allowed as a District Executive Committee leader delegate are three (3)."

The District Call to Council letter was sent to all delegates on August 21st, and a 2<sup>nd</sup> Call to Council was sent on September 7, 2019. The Call to Council instructed all delegates to direct all questions and requests for New Business to the e-mail address: [info@district1toastmasters.org](mailto:info@district1toastmasters.org) no later than September 14, 2019. No questions were received prior to this business meeting. Any requests for Motions or New Business not received in advance will not be addressed as part of this business meeting.

For all germane questions or matters being addressed by the Chair for a possible vote, please adhere to meeting protocol:

1. Delegates will address and be recognized by the District Director;
2. When recognized, state your name, club name, and club office; then state your business.

All cell phones and other noise-making equipment must be silenced during the business meeting. Recording devices are not permitted during the meeting, except by permission of the District Director. Procedures related to Debate Discussions, Voting and Parliamentarian Authority are stipulated on page 3 in the Delegates' packet.

Finally, any member experiencing technical difficulties during the virtual meeting is instructed to immediately call the Virtual Business Meeting Assistance Line at 310-869-5542.

#### **READING OF THE MISSION OF THE DISTRICT**

Director Starks read the Mission of the District as “we build new clubs and support all clubs in achieving excellence.”

#### **READING OF THE MISSION OF TOASTMASTERS**

Director Starks read the Mission of Toastmasters as “we empower individuals to become more effective communicators and leaders.”

#### **CREDENTIALS COMMITTEE REPORT**

Director Starks introduced the Credentials Chairperson, Distinguished Toastmaster, Giovanna Dottore, who presented the following report:

Number of Paid Clubs: 178  
Number of Voting Members: 356 club officers  
Number of Delegates required for a quorum: 119

Number of Club Presidents, VPEs or  
Proxies Voting today: 396

Director Starks stated that “we do not know at this time if we have a quorum, we will continue with the Business meeting to present the reports. All of you, as voting delegates, will be reminded about the ballot measure needing to be voted on.

#### **ADOPTION OF DISTRICT 1 COUNCIL MEETING RULES OF ENGAGEMENT**

Director Starks stated page 4 of the Delegates’ Packet is the District 1 Council Meeting Rules of Engagement for the conduct of business at this meeting.

There were no objections. They were approved.

#### **ADOPTION OF BUSINESS MEETING AGENDA**

The business meeting agenda is on page 3 of your Delegates’ Packet.

There were no objections. They were approved.

#### **APPROVAL OF MINUTES FROM THE May 18, 2019, COUNCIL MEETING**

Director Starks presented for approval the minutes from the May 18, 2019, District Council Meeting on page 7 of the Delegates’ packet.

Director Starks announced the individuals served as member of the Minutes Approval Committee. They included:

- Advanced Communicator Bronze, Advanced Leader Bronze, Yvette Ferrer;
- Distinguished Toastmaster Donna O’Connell;
- Advanced Communicator Silver, Advanced Leader Silver, Carla Taravella.

The Delegates will vote to approve the Minutes from 2019 Spring Business Meeting which is on the ballot received this morning.

### **APPOINTMENT OF MINUTES APPROVAL COMMITTEE FOR CURRENT COUNCIL MEETING**

Director Starks announced that an Addendum to the Delegates' packet will be added showing the following individuals have been appointed to the Minutes Approval Committee for the current District Council Meeting. They include:

- Advanced Communicator Silver, Advanced Leader Bronze, Hoa Nguyen;
- Distinguished Toastmaster, Past District Director, Joyce Howard;
- Advanced Communicator Silver, Advanced Leader Bronze, EC2, Jijo T. John.

There were no objections. They were approved.

### **YEAR-END AUDIT COMMITTEE REPORT FOR JANUARY TO JUNE, 2019**

The year-end report is on page 10 in the Delegates' packet. This report was filed at Toastmasters International World Headquarters on September 16, 2019. Director Starks introduced Larry P. Cosgrove; however, due to the technical difficulty, Mr. Cosgrove will come back to represent his report.

### **FINANCE MANAGER'S REPORT**

Director Starks introduced Competent Communicator, Advanced Leader Bronze, Ana Lopez whose report begins on page 13 of the Delegates' packet. She reported that fifty three percent (53%) of the budget was dedicated to Conference and TLI.

### **YEAR-END AUDIT COMMITTEE REPORT FOR JANUARY TO JUNE 2019**

Mr. Cosgrove still had technical difficulty and was unable to present his report.

### **APPROVAL DISTRICT BUDGET**

Director Starks announced that the District Budget for the 2019-2020 term has been approved by Toastmasters International World Headquarters on September 6, 2019. A copy of the budget is on pages 13 of your Delegates' Packet.

### **STATE OF THE DISTRICT**

District Director Starks, Distinguished Toastmaster, presented his State of the District Report. His report is on pages 16 -18 of the Delegates' Packet.

### **REPORTS BY SENIOR DISTRICT OFFICERS**

#### **Club Growth Director**

Club Growth Director, Distinguished Toastmaster, Diane Markham. Her report is on pages 20 of the Delegates' Packet.

#### **Program Quality Director**

Program Quality Director, Distinguished Toastmaster, Brad Stauffer, gave his presentation which is on page 19 of the Delegates' Packet.

## **DISTRICT REPORTS**

Division A Director, Advanced Communicator Silver, Advance Leader Silver, Leann Levine. Her report can be found on page 24 of the Delegate's Packet.

Division B Director, Distinguished Toastmaster, Lola! Love. Her report is on page 25 of the Delegate's Packet.

Division C Director, Advanced Communicator Silver, Advanced Leader Bronze, Jessica Denham. Her report is on page 26 of the Delegate's Packet.

Division D Director, Advanced Communicator Gold, Advanced Leader Bronze, Tawanda L. Duck. Her report is on page 27 of the Delegate's Packet.

Division E Director, Advanced Communicator Bronze, Advanced Leader Bronze, Jonathan Eckman. His report is on page 28 of the Delegate's Packet.

Division F Director, Advanced Communicator Silver, Advanced Leader Bronze, Janell Williams. Her report is on page 29 of the Delegate's Packet.

## **REPORT FROM DISTRICT FINANCE MANAGER**

District Director Starks announced the report from Catherine A. Magruder for her finance report for 2018-2019. She stated that the Audit Committee signed the report on September 5, 2019. There was a surplus of over \$6,000.00 for the year.

## **PUBLIC RELATIONS MANAGER REPORT**

Submitted by Competent Communicator, Advanced Leader Bronze, MS3, Sylvia Roldán. Presented by Competent Leader Jacob Dailey. The report is on pages 21 – 23.

## **NEW BUSINESS**

Director Starks reminded the Delegates that the ONLY New Business items to be addressed will be those that were previously submitted in writing before or on September 14, 2019. For any lengthy or complicated motions to be addressed at the next business meeting in May 2020 should be submitted in writing to [info@district1toastmasters.org](mailto:info@district1toastmasters.org)

## **NEW ALIGNMENT REPORT**

Director Starks presented the report on the New Alignment of District One on page 31. The alignment was voted on and approved at the last District Council meeting on May 18, 2019. A total of 7 new clubs were added to the approved alignment. Adjustments to the Alignment were made and were submitted to Toastmasters World Headquarters on July 15, 2019 and approved by the deadline of July 30, 2019.

## **CONFIRMATION OF APPOINTED OFFICERS**

Director Starks stated that the list of District Officers whose appointments need to be confirmed can be found on page 30 of the Delegate's Packet. These appointments include our Executive Committee Officers and Area Directors. All officers will be confirmed collectively.

Our first group of appointed District officers are:

- District Public Relations Manager, Motivational Strategies, Competent Communicator, Advanced Leader Bronze, MS3, Sylvia Roldán;
- Administration Manager, Advanced Communicator Silver, Advanced Leader Bronze, Hoa Nguyen;
- Finance Manager, Competent Communicator, Advanced Leader Bronze, Ana Lopez.

They have been serving the District since July 1, 2019.

Our second group of District officers is the Area Directors who have been serving the District since July 1, 2019 and in some instances no later than September 1, 2019. Again, their names can be found on page 30 of the Delegates' packet.

Director Starks reminded the Delegates to vote for the 2019-2020 Appointed Officers, which is on the ballot that they are going to receive.

#### **NEXT DISTRICT COUNCIL**

The next District Council Meeting will be held on Saturday, May 16, 2020. The location is to be determined. At the Spring Conference, we will feature the **"Table Topics"** and the **"International Speech"** Contests.

All Club Presidents are invited to join us for the Presidents' Luncheon, to be held in November 2019 for the celebration and recognition of their achievements. This event is free for the Presidents of each club.

The next Toastmasters Learning Institute ("TLI") training for all Club Officers will be held on Saturday, January 25, 2020 at Cal State Dominguez Hills. All officers are encouraged to attend.

Director Starks congratulated the following Toastmasters for earning their Distinguished Toastmaster awards. They will participate at the Hall of Fame ceremony at the Spring Conference:

Christopher Gildemeister (Rough Writers)  
Kristina Caruso Thorson (True Blue)  
Michelle D. King (Lakewood Star Speakers)  
Steven Evans (Silicon Speech)  
Tanya Pluckrose (Health and Wellness Toastmasters)  
Saundra Wakefield Davis (Business Trainers)  
Austin E. Iuliano (Century City Toastmasters Club)  
Judith Ferber (Professional Women Toastmasters)  
RC Sawyer (Space Park Toastmasters)

Director Starks advised the Delegates that if they are not receiving communications from Toastmasters International and District One, they may have inadvertently opted-out. To opt back and receive important updates go to [www.toastmasters.org](http://www.toastmasters.org)

- log-in
- click on the name to go to the profile, and
- choose to start receiving communications

Director Starks reminded the Delegates that dues are due. If they have already given their dues payments to their club Treasurers, make sure dues should be submitted promptly. The deadline will be September 30 at 11:59 p.m. The minimum renewal requirement to keep the clubs in good standing and eligible to vote is eight members.

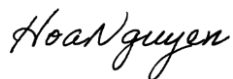
Director Starks thanked everyone for taking time to be a part of our District leadership team. Please continue to focus on your goals, to support, encourage, and mentor your members and peer officers within your clubs. Volunteer in the spirit of service and step outside of your club to expand your opportunities to grow as a communicator and leader. He is looking forward to the District to work together embracing the new Pathways education program to achieve the goals of the members and Toastmasters as the whole.

Director Starks reminded the Delegates that a ballot will be sent to all voting delegates and District Executive Committee ("DEC") members shortly. The sender's name is District 1 Toastmasters. He encouraged people to vote because their votes are important to establish a quorum for the meeting. The election would be closed at 10:00 p.m. on September 21, 2019.

### **ADJOURNMENT**

The District One Fall Council Meeting adjourned on Saturday, September 21, 2019, at 9:57 a.m.

Respectfully Submitted,



Hoa Nguyen, ACS, ALB  
Minutes Approval Committee  
District One



# Audit Committee Guidelines



District #: One (1)

Circle one: Mid-year Audit or Year-end Audit

PROCEDURES TO BE COMPLETED	COMPLETED BY
<b>A. ORGANIZATION</b>	Gaurav Bajaj
<p>1. Obtain all supporting documents for the Mid-year or Year-end Profit and Loss Statements from the district treasurer, and sort the documents in the following manner:</p> <ul style="list-style-type: none"> <li>❖ Stack #1: Sort Profit and Loss Statements, bank statements and district reserve statements into separate groups, organize in chronological order and place in one stack.</li> <li>❖ Stack #2: Sort all other supporting documents in the order they appear on the Receipt Register and Payment Register. Receipt supporting documents should be placed behind the Receipt Register, and payment supporting documents should be placed behind the Payment Register.</li> </ul>	
<b>B. SUBSTANTIATING TRANSACTIONS</b>	Emily Liu
<p>2. To ensure that all transactions are adequately supported, perform the following procedures:</p> <ul style="list-style-type: none"> <li>❖ Trace and agree all transactions on the Receipt Register and Check Register to their respective supporting documentation.</li> <li>❖ Place a check mark (✓) on the Receipt Register and Payment Register next to each transaction that has supporting documents. The only transactions that should not be check marked are the ones missing supporting documents.</li> <li>❖ For the transactions missing supporting documents, contact the finance manager and ask if such documents exist. If they do, request copies.</li> </ul>	

PROCEDURES TO BE COMPLETED	COMPLETED BY
<b>C. POLICY REVIEW</b>	<i>Brenda Bajaj</i>
<p>3. To ensure that transactions were executed within the company policies, perform the following procedures:</p> <ul style="list-style-type: none"> <li>❖ Review all cancelled checks and verify that they were signed by both the district director and finance manager (checks made payable to the district director or finance manager should be signed or approved in writing by the program quality director or the club growth director).</li> <li>❖ Review all reimbursement requests and verify that they were approved by the district director. Ensure that all expenses on the request have adequate documentation (receipts or other supporting materials). Copies of credit card and/or bank statements are not valid receipts or documentation.</li> <li>❖ Identify all payments in excess of USD \$500 and verify that each expense was properly approved by the district director and at least the program quality director or the club growth director. Any individual expense in excess of USD \$500 must be authorized in advance; there should be approval included in the supporting documentation and some indication of when the expense was approved (an email approving the expense is acceptable).</li> <li>❖ Review all Debit Card transactions to ensure that all payments made by the district director were authorized in advance in writing by the finance manager and either the program quality director or the club growth director. Payments made by the finance manager must be authorized in advance by the district director and either the program quality director or the club growth director.</li> <li>❖ Identify Other District Expenses (gifts, flowers, expressions of sympathy, etc.) to ensure they are not lavish or excessive and that they support the mission of the district. Tokens of appreciation are allowed up to \$25. Donations are not permitted in lieu of flowers or to any charitable fund.</li> <li>❖ Review all meal expense reimbursements for District Leader August and Mid-year trainings to ensure the district director, program quality director, and club growth director were reimbursed for their meals purchased, up to \$30 a day with supporting receipts. (Meal expenses are NOT covered by a per diem.)</li> </ul>	

  
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 AUDIT COMMITTEE MEMBER SIGNATURE

  
 \_\_\_\_\_  
 AUDIT COMMITTEE MEMBER SIGNATURE

  
 \_\_\_\_\_  
 AUDIT COMMITTEE MEMBER SIGNATURE

March 6, 2020  
 \_\_\_\_\_  
 DATE

3/6/2020  
 \_\_\_\_\_  
 DATE

3/7/2020  
 \_\_\_\_\_  
 DATE

**District 1**  
**Profit & Loss (Actual vs. Budget Summary) (in USD)**

Month Ending 12/31/2019		
Actual	Budget	Variance
907.52	813.00	94.52
0.00	0.00	0.00
0.00	0.00	0.00
0.00	0.00	0.00
<u>907.52</u>	<u>813.00</u>	<u>94.52</u>
0.00	0.00	0.00
138.44	370.00	(231.56)
120.96	358.00	(237.04)
615.02	1,175.00	(559.98)
489.96	320.00	169.96
0.00	0.00	0.00
296.96	296.96	0.00
<u>1,661.34</u>	<u>2,519.96</u>	<u>(858.62)</u>
<u>(753.82)</u>	<u>(1,706.96)</u>	<u>953.14</u>

**District Revenue**

Membership Revenue	32,060.98	32,451.00	(390.02)
Conference Revenue	(425.00)	0.00	(425.00)
TLI Revenue	5,122.00	6,980.00	(1,858.00)
Other Revenue	(3.81)	0.00	(3.81)
<b>Total District Revenue</b>	<u>36,754.17</u>	<u>39,431.00</u>	<u>(2,676.83)</u>

**District Expenses**

TLI Expenses	6,167.05	6,350.00	(182.95)
Marketing Expense	5,141.93	7,740.00	(2,598.07)
Communications & PR Expenses	1,877.07	4,529.00	(2,651.93)
Education & Training Expense	6,324.11	5,836.63	487.48
Administration Expenses	8,551.69	8,818.00	(266.31)
Travel Expense	9,840.56	11,801.00	(1,960.44)
Other Expenses	1,781.76	1,781.76	0.00
<b>Total District Expenses</b>	<u>39,684.17</u>	<u>46,856.39</u>	<u>(7,172.22)</u>
<b>Total Net Income</b>	<u>(2,930.00)</u>	<u>(7,425.39)</u>	<u>4,495.39</u>

07/01/2019 Through 12/31/2019		
Actual	Budget	Variance
32,060.98	32,451.00	(390.02)
(425.00)	0.00	(425.00)
5,122.00	6,980.00	(1,858.00)
(3.81)	0.00	(3.81)
<u>36,754.17</u>	<u>39,431.00</u>	<u>(2,676.83)</u>
6,167.05	6,350.00	(182.95)
5,141.93	7,740.00	(2,598.07)
1,877.07	4,529.00	(2,651.93)
6,324.11	5,836.63	487.48
8,551.69	8,818.00	(266.31)
9,840.56	11,801.00	(1,960.44)
1,781.76	1,781.76	0.00
<u>39,684.17</u>	<u>46,856.39</u>	<u>(7,172.22)</u>
<u>(2,930.00)</u>	<u>(7,425.39)</u>	<u>4,495.39</u>

**District 1**  
**Available Funds (in USD)**  
Month Ending 12/31/2019

**Available Funds**

Cash & District Reserve	
Cash	
Cash - Pay Pal (PP D01)	4,649.20
Cash - Bank of America (1638)	18,012.65
Total Cash	<u>22,661.85</u>
Cash Box	
Cash Box	230.00
Total Cash Box	<u>230.00</u>
District Reserve	27,587.61
Total Cash & District Reserve	<u>50,479.46</u>
Minimum District Reserve Required at Year End	<u>(17,817.34)</u>
<b>Total Available Funds</b>	<u><u>32,662.12</u></u>



**INSTRUCTIONS:**

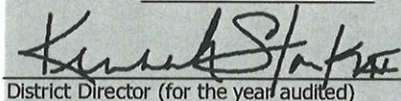
1. Complete all sections on the Narrative tab.
2. Fill in the white cells below with the appropriate information and print out this page.
3. Obtain related signature below. **Electronic signatures are not acceptable.**
4. Distribute monthly reports per Toastmasters International protocol 8.4, to the district governor and lieutenant governors within 30 days after the end of the month.
5. **Quarter reports due to World Headquarters:**
  - \* September Report: **October 31**
  - \* December (Audit) Report: **February 15**
  - \* March Report: **April 30**
  - \* June (Audit) Report: **August 31**
6. Submit approved narratives and certification page to World Headquarters by email or fax:
  - \* Scan and email the PDF to **DistrictFinancialReports@toastmasters.org**
  - \* Or fax to (949) 589-3456

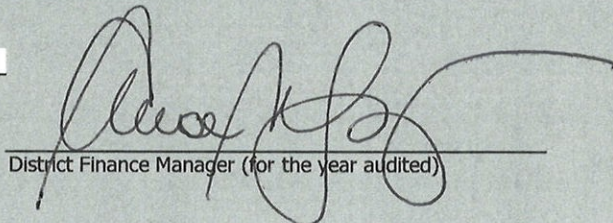
**NOTE:** This certification form must be complete for the report to be accepted by World Headquarters. Reserve funds will not be released until World Headquarters receives the completed report.

In Base Currency	US \$
Monthly Net Income/(Loss)	\$6,543.31
Year to Date Net Income/(Loss)	\$4,797.77
Total Available Funds	\$42,797.77

1. We, the undersigned, certify that all district financial records have been made available to the audit committee for inspection and that any unpaid bills or other outstanding obligations for the 2019-2020 term have been reported to the audit committee and included in accruals section of this audit. We further certify that there are no other outstanding district obligations incurred for the 2019-2020 term.

Dated this 17 day of April, 2020

  
District Director (for the year audited)

  
District Finance Manager (for the year audited)

**Complete only for the Mid-year Report and Year-end Report:**

2. We, the undersigned members of the Audit Committee, have examined the records of District # 1 for the 2019-2020 term in accordance with the Audit Committee Guidelines\* and believe that this report properly reflects the operation for that term.

Dated this \_\_\_\_\_ day of \_\_\_\_\_

Chairman

Member

Member

\* Audit Committee Guidelines are available at the District Finance Corner: [www.toastmasters.org/AuditGuide](http://www.toastmasters.org/AuditGuide)

**NOTE:** Audit committee members cannot be members of the district executive committee (e.g., district director, program quality director, club growth director, immediate past district director, secretary, finance manager, public relations officer, division directors,

**District 1**  
**Profit & Loss (Actual vs. Budget Summary) (in USD)**

Month Ending 03/31/2020			07/01/2019 Through 03/31/2020		
Actual	Budget	Variance	Actual	Budget	Variance
<b>District Revenue</b>			<b>District Revenue</b>		
10,348.42	23,930.00	(13,581.58)	47,135.41	60,119.00	(12,983.59)
0.00	0.00	0.00	(425.00)	0.00	(425.00)
0.00	0.00	0.00	9,755.00	14,300.00	(4,545.00)
5,733.05	15,000.00	(9,266.95)	9,532.30	15,000.00	(5,467.70)
0.00	0.00	0.00	(3.81)	0.00	(3.81)
16,081.47	38,930.00	(22,848.53)	65,993.90	89,419.00	(23,425.10)
<b>District Expenses</b>			<b>District Expenses</b>		
444.34	0.00	444.34	11,962.50	13,723.00	(1,760.50)
123.04	3,355.00	(3,231.96)	6,271.68	13,970.00	(7,698.32)
441.09	178.00	263.09	2,717.58	5,063.00	(2,345.42)
0.00	300.00	(300.00)	8,666.86	7,361.63	1,305.23
7,972.41	12,430.00	(4,457.59)	8,103.93	12,430.00	(4,326.07)
260.32	395.00	(134.68)	9,485.23	9,928.00	(442.77)
0.00	0.00	0.00	11,315.71	12,281.00	(965.29)
296.96	296.96	0.00	2,672.64	2,672.64	0.00
9,538.16	16,954.96	(7,416.80)	61,196.13	77,429.27	(16,233.14)
6,543.31	21,975.04	(15,431.73)	4,797.77	11,989.73	(7,191.96)
<b>Total District Revenue</b>			<b>Total District Revenue</b>		
<b>Total District Expenses</b>			<b>Total District Expenses</b>		
<b>Total Net Income</b>			<b>Total Net Income</b>		





April 24, 2020

Dear District 1 Leader,

I am writing to inform you that the work and report submitted by the District Leadership Committee (DLC) have been deemed invalid. Protocol 9.0, 2(C)(IV) states, "each Division in the District must be equally represented on the committee." It further states in Section 4(E), "Any nomination reported by the DLC is invalid if any DLC requirement, process, or deadline is not complied with." It has been brought to my attention that the members of the DLC did not equally represent each Division in our District.

All candidates for District Director, Program Quality Director, Club Growth Director, and Division Director may be nominated as floor candidates without going through the DLC evaluation process since the report is invalid.

If you are interested in running for District Office you must submit your intent to run for each qualified position on or before May 9, 2020, to the District Leadership Chair (see contact information below). In addition to declaring your candidacy, you must submit a completed officer agreement and release form which can be found [here](#). All qualified candidates are encouraged to participate in the District 1 Candidates Showcase on May 15, 2020.

**For more information, or to declare your intention to run as a floor candidate**, please send an email to Regina Rhymes at [reginarhymes@gmail.com](mailto:reginarhymes@gmail.com)

Sincerely,

A handwritten signature in black ink that reads "Ken Starks". The signature is written in a cursive, flowing style.

Ken Starks, DTM

District 1 Director 2019-2020

Toastmasters International

Where Leaders Are Made



## **State of the District**

It has been an honor to serve as your District Director this year. We started the year with a group of motivated individuals looking to serve in a capacity that requires patience and persistence. Now we have a team of leaders who can tackle any problem you throw at them. I want to thank each of you for accepting the challenge and growing with me into your leadership.

Being a leader during these times has forced us to reach deep inside ourselves and find a way to remain supportive while staying healthy. These times call for swift and decisive actions taken by people who are not afraid to travel uncharted territory and lead with the confidence and courage of a true Toastmaster. I am proud of the leaders in District 1 for being there when our members needed us the most.

We have had many successful events recognizing and celebrating our members and their achievements this year. We've added new clubs, trained officers, and completed more Pathways educational goals than ever before. However, we are not done. In order to fulfill the District mission, we must continue to build new clubs and support all clubs in achieving excellence. Let's finish the 2019 – 2020 year strong!

### **Training**

Education and training are an essential part of our business and I'm proud to announce that 73% of our club officers were trained in the Spring with 100% of all officers trained in 65 clubs. In the fall, we trained 100% of the officers in 13 clubs at TLI, and 72% of the officers overall. Club officer training was one aspect of our training goals this year. We've also conducted Pathways training, Judges training, contest training, Mentor/Sponsor training, ZOOM and Google Meet training, and much more. Our goal is to provide you with skills in areas that transcends Toastmasters.

### **Education (Traditional and Pathways)**

District 1 has completed 1,074 educational goals so far this year. 71% of all goals were completed in Pathways and 29% from the traditional program. More than



100 clubs have all officers working the Pathways program. Thank you for continuing to charter new territory with our new educational system.

### **District Reports to WHQ**

District reports to World Headquarters are in compliance with the requirements set forth by Toastmasters International. We have successfully completed our District Success Plan, District Budget, Treasurers quarterly and audit Reports, District alignment, and District Officers trained. Each report has been submitted on time to Toastmasters International.

### **Membership and New Clubs**

We welcomed Hawkie Talkie, KToast, and POLB Toastmaster clubs and we expect to charter several more before the end of the year. We've added over 1,000 new members to our district while losing another several hundred. Quality is key. We know that quality clubs create memorable experiences that keep members engaged in their development and wanting to come back for more.

### **Upcoming Events**

Many training events and workshops are scheduled throughout the year to help you get the most out of your Toastmasters experience. Check the District 1 calendar of events at "[District1Toastmasters.org](http://District1Toastmasters.org)" to find a skill-building workshop that fits your schedule. Here are a few of the upcoming events:

- Virtual Legacy DTM Mastermind (April 20, 2020)
- Virtual Meetings Workshop (April 21, 2020)
- Virtual Open House workshop (April 22, 2020)
- Virtual Division C Speech Contest (April 24, 2020)
- Virtual Division F Speech Contest (April 25, 2020)
- Virtual Sponsor, Mentor training (May 5, 2020)
- Virtual Candidate Showcase (May 15, 2020)
- Virtual District 1 Spring Conference (May 16, 2020)
- District Leader Transition meeting (June 17, 2020)
- Summer TLI (July 18, 2020)

I am so proud of the leaders in this great District. They remain committed to the Toastmasters promise and supporting you in achieving your personal and team goals. The greatest benefit to be a member of this district is that there are many people available to answer your questions and guide you through a process if you ask. Pick up the phone or send an email if you need help. Our leaders will be more than happy to help you overcome any obstacle to your success.

Regards,

A handwritten signature in black ink, appearing to read 'Ken Starks', with a stylized flourish at the end.

Ken Starks, DTM

District 1 Director 2019/2020

Where Leaders Are Made

# DISTRICT 1 TOASTMASTERS

Program Quality Director Report - Brad Stauffer, DTM

April 11, 2020

## 2019-2020 DISTINGUISHED CLUB GOALS

	Goal	Actual	% of Base (Goals)
Distinguished Clubs	30	1	16.9%
Select Distinguished Clubs	20	3	11.3%
Presidents Distinguished Clubs	60	12	33.9%
<b>Total Distinguished Clubs Goal</b>	<b>110</b>	<b>16</b>	<b>62.1%</b>
District 1 Club Base as of 7/1/19	177		

## 2018-2019 DCP Actuals

Quantity	% of Base
27	15.2%
7	3.9%
55	30.9%
<b>89</b>	<b>50.0%</b>
178	

Distinguished District Key: Distinguished 71, Select Distinguished 80, President's Distinguished 89, Smedley Distinguished 98

## DISTINGUISHED CLUB PROGRAM STATUS (as of 4/10/20)

Clubs with three DCP Goals	Clubs with four DCP Goals	Clubs with five or more DCP Goals
22 Clubs	25 Clubs	78 Clubs

## EDUCATIONAL AWARDS (since 7/1/19)

Div	TRADITIONAL PROGRAM				PATHWAYS							
	CC, AC	CL, AL	HPL	DTM	L1	L2	L3	L4	L5	PWMEN	DTM	TOTAL
A	24	13	2	4	60	38	15	8	3	2	0	169
B	33	20	9	7	65	34	18	14	10	2	1	213
C	29	16	3	5	36	16	13	5	4	0	0	127
D	21	20	2	5	63	46	21	10	5	1	0	194
E	25	20	3	3	73	34	17	10	3	1	1	190
F	19	17	6	4	78	25	12	10	8	1	0	180
<b>Total</b>	<b>151</b>	<b>106</b>	<b>25</b>	<b>28</b>	<b>375</b>	<b>193</b>	<b>96</b>	<b>57</b>	<b>33</b>	<b>7</b>	<b>2</b>	<b>1073</b>

## CLUB OFFICER TRAINING - SPRING 2020 (ending 2/29/20)

Division A	Division B	Division C	Division D	Division E	Division F	AVG
63.19%	62.38%	77.55%	80.00%	69.46%	80.49%	72.18%

## 100% OFFICERS TRAINED AT TLI (1/25/20)

C3 Mattel Toastmasters	D5 International ESL Toastmasters	E6 Game Changes
D2 Torrance Chamber of Commerce	D6 Motor Mouths Club	E6 Los Maestros De La Oratoria
D3 Abriendo Caminos	E1 SPEAK OUT!	F1 Clergy Women Toastmasters
D5 Improve and Humor	E5 Ethical Elite	F1 StoryMasters
		F6 Agape Toastmasters

## 100% OFFICERS TRAINED IN AREAS (ending 2/29/20)

Area C5	Area D2	Area F1
Jijo John, Area Director	Nicole Curtis-Brown, Area Director	Ellen Deleston, Area Director

## 2019-2020 CONTEST SEASON OVERVIEW

The District 1 Contest Season enjoyed great in-person contests with record-breaking attendance, before our venues suddenly shifted to an online format. The District Executive Council, and contest teams quickly embraced this transformation to virtual contests. Attendance to date neared 150 virtual attendees, from Districts and guests around the world. Teams and contestants worked to understand the needed technology, and new processes for not only contestants, but judges and functionaries as well. We learned to be in the moment, while honoring TM protocol. Congratulations to all for a successful contest season!

## TRIPLE CROWN WINNERS (since 7/1/19)

Names unavailable (16)	Larry Cosgrove (3) EH2, EH1, EH3	Jessica Allen (4) PI3, PI5, EH1, PI4
Adelita Montero (3) LD1, LD2, LD3	Lydia Martinez (3) CL, VC1, VC2	Judith Ferber (4) CC, ALS, DTM, EC1
Ana Lopez (3) ACB, SR1, SR2	Malin Svensson (3) LD2, LD3, LD4	Kristina Thorson (4) DTM, VC4, VC5, PWMENTORPGM
Anne Kissel (3) SR1, SR2, SR3	Mary Reutter (3) LDREXC, ALS, DTM	Larry Stubbs (4) EC1, LD1, EC2, LD2
Anthony Penn (3) VC1, VC2, VC3	Melissa Morales (3) IP2, IP1, IP3	Leann Levine (4) LDREXC, ALS, DTM, ACG
Anthony Phillips (3) PI1, CL, PI2	Melissa de Oliveira (3) CC, MS2, ALB	Nazanin Sharifi (4) VC1, VC2, VC3, VC4
Betty Knight (3) PWMENTORPGM, LD5, CC	Nicole Curtis-Brown (3) ACB, ALB, ACS	Robin Boytos (4) ACG, ALS, ACS, DTM
Caitlin Chen (3) ALS, DTM, ACG	Omar Brown (3) SR1, SR2, SR3	Angelica Duran (5) TC1, TC2, TC3, TC5, TC4
Carla Taravella (3) LDREXC, CL, ALS	Raena Hawkins (3) PM1, PM2, PM3	Ann Guintivano (5) CC, IP1, ALS, ACG, DTM
Carol Feeley (3) ALB, ALS, ACS	Rajat Goyal (3) PM3, PM1, PM2	Harrison Sallow (5) EC1, EC2, EC3, EC4, EC5
Catherine Magruder (3) ACB, CL, ACS	Ron Lodevico (3) EC1, EC2, EC3	Jacob Daley (5) ALB, CC, ACB, LDREXC, ACS
Cuie Yan (3) LD1, LD2, LD3	Ronaldo Diaz (3) IP1, IP2, IP3	Jonathan Eckman (5) LDREXC, TC2, ACS, TC1, ALS
Curtis Bennett (3) VC1, VC2, VC3	Scott Snyder (3) PI3, PI1, PI2	Margaret Mitchell (5) PM5, ALB, VC1, VC2, VC3
Dora Foreman-Waters (3) DL3, DL4, DL5	Tanya Pluckrose (3) ALB, ALS, DTM	Melissa Burdette (5) LDREXC, ACS, ACG, ALS, DTM
Ege Tanboga (3) EC2, EC4, EC3	Tina Robinson (3) ACS, ALS, LDREXC	Natalie Cole (5) EC3, PWMENTORPGM, EC1, PM5, EC2
Elaine Moore (3) PM2, PM3, PM4	Allen Lainaholo (4) EC5, EC3, EC2, EC4	Sandra Wallach (5) PM1, PM2, PM3, PM4, PM5
Evelyn Woolridge (3) CL, CC, PM3	Austin Iuliano (4) LDREXC, ACG, DTM, ALS	Tawanda Duck (5) CC, DTM, ALS, IP1, IP2
Fasath Husain (3) VC5, VC3, VC4	Brad Stauffer (4) LDREXC, ACB, ALS, CL	Dayna Gowan (6) ALS, MS1, LDREXC, EC1, ACG, DTM
Hope Pavlich (3) ACB, ALB, ACS	Charles Eberhart (4) ACG, LDREXC, ALS, DTM	Dinesh Kakde (6) CL, IP2, IP3, IP4, IP5, IP1
Jamie Kwak (3) IP1, IP2, IP3	Crystal Gillispie (4) CL, ALB, ACB, ACS	Florentina Alden (6) LDREXC, ALB, ACG, CL, ALS, DTM
Jessica Denham (3) ALS, DTM, LDREXC	Cynthia Gellis (4) IP1, IP4, IP2, IP3	Jijo John (6) EC3, DTM, ACS, ALS, EC2, ACG
Jim Vaughan (3) LD5, LD4, EH1	Daisy Li (4) ACG, DL2, DL4, DL3	Jose Manaiza Jr (6) LDREXC, PI4, LDREXC, PI1, PI2, PI3
Kathleen Wilson (3) VC2, VC3, VC4	David Kitchen (4) CL, ALB, CL, DTM	Kim Corrick (6) PI1, PI2, IP1, IP2, IP3, PI3
Kathy Garr (3) PM1, PM2, PM3	Edward Coffey (4) ALB, ACS, CL, LD1	Kim White (6) EH1, EH2, EH4, PWMENTORPGM, EH3, EH5
Kenneth Starks (3) DTM, ALS, LDREXC	Jamarr Johnson (4) PM1, PM2, PM3, PM4	Janell Williams (7) LD2, ACG, EC1, ALS, LD3, DTM, LD4
Keong Ng (7) LDREXC, ALB, ACG, PM2, PM1, PM3, PM4	Joyce Howard (8) DTM, ACS, ACG, ALS, TC3, TC4, PWMENTORPGM	
Lola Love (7) VC2, VC3, VC4, VC5, EC1, PWMENTORPGM, EC2 RC Sawyer (9) ALS, DTM, EH1, EH2, EH3, EH4, EH5, VC1, VC2		
Rosalyn Kahn (7) CC, ACB, ACS, ACG, VC1, VC2, VC3	Richard Lewis (12) DL5, SR2, LD2, SR1, LD1, SR3, LD3, PWMENTORPGM, SR5, SR4, LD5, LD4	
Alexander Denk (21) EH1, EH2, DL4, LD1, EH4, DL1, DL2, LD2, VC2, DL3, VC1, VC3, EH3, DL5, LD3, LD4, EH5, LD5, VC4, MS1, PI1		

Respectfully Submitted, Bradford C. Stauffer, DTM, Program Quality Director, 2019-2020

**DISTRICT 1 TOASTMASTERS****Club Growth Director Report - Diane Markham, DTM****July 1, 2019 - March 31, 2020****MEMBERSHIP PAYMENTS (as of 3/31/20)**

Membership Base:	7,041
Membership Payments as of 3/31/20:	4,710
Goal for 6/30/20:	7,605

*Membership payments vary due to unique TI dues extension until April 30, 2020.*

**PAID CLUBS (as of 3/31/20)**

Base:	177
PAID CLUBS (as of 3/31/20)	170
Goal for 6/30/20:	192

**MEMBERSHIP PAYMENTS (since 7/1/19)**

Division	Late	Oct	Apr	Total	New	New Clubs	Total
A	1	409	171	581	188	24	793
B	5	515	258	778	276	0	1054
C	0	323	158	481	142	0	623
D	8	394	194	596	143	20	759
E	0	391	153	544	204	0	748
F	1	371	195	567	146	20	733
<b>Total</b>	<b>15</b>	<b>2403</b>	<b>1129</b>	<b>3547</b>	<b>1099</b>	<b>64</b>	<b>4710</b>

**CHARTERED NEW CLUBS**

1. The Club Growth Team held a kick-off meeting at Hawke Media on August 2, 2019 with 24 members. This new club was placed in Division A, Area A4.
2. POLB held a kick-off meeting on Sept. 19, 2019 with 21 members. Club chartered on January 13, 2020 and placed in Division F, Area F5.
3. Kite Pharma (Santa Monica) held a kick-off meeting on Jan 28, 2020 and chartered on February 13, 2020 with 20 members; this club was placed in Division D, Area D6.

**PROSPECTIVE NEW CLUBS**

*The Club Growth team continues to pursue prospective new clubs during these challenging times. Even though many companies are focused on business survival instead of learning and development, we see creative opportunities to continue to move forward on building clubs online.*

**Sisters In Ministry:** This new faith-based/community club-in-progress is a few members short of 20. We anticipate completing this charter by late May.

**Green Hills Memorial Park:** A kickoff meeting was held in March for this new corporate club. A District 1 member is sponsor, and champion for this new group, so we are very optimistic it will charter before June 30.

**Kite Pharma (El Segundo):** This branch office of our newly chartered club in Santa Monica (see above), was ready for a kickoff meeting before employees started working from home. We are strategizing to hold an online kickoff meeting soon.

**Westfield Corporation:** This company expressed renewed interest. HR contact is authorized to start a club, even though company elects not to sponsor membership fees. Kick-off date anticipated in early May.

**TechStyle Fashion Group:** A lead via TI Leads and Prospects. Kick-off delayed due to other business priorities with employees working from home. Will reconnect after April 15.

**MAMBA Toastmasters (Community Club):** A new community club idea submitted by Richard Carbajal. Online kick-off meeting to be scheduled in the near future.

**Nationwide Real Estate Executives:** Interested in starting a club. Reaching out to schedule a Zoom informational meeting.

**UPCOMING MARKETING EVENTS**

Virtual Open House Webinar, Open House Chair Denise Webb, IP5, Tuesday, April 22, 2020  
 Mentor/Sponsor Training, Chair Rodger Cota, DTM, PDG, Tuesday, May 5, 2020  
 Club Coach Training - Date TBA

**CLUB GROWTH TEAM MEMBERS**

Club Growth Director, Diane Markham, DTM	New Club Packet Chair, Debby Misicka, IP1
Club Growth Advisor, Joyce Howard, DTM, PDD	Assistant Division Directors for Club Growth
Club Extension Chair, Everette Williams, DTM	Division A Kai Chan, DTM
Club Growth Analyst/Statistician, Lydia Martinez, DTM	Division B Alexander Denk, DTM
Club Retention Chair, Theresa Hight, DTM	Division C/D (Jessica Denham/Tawanda L. Duck, DTM)
Open House Chair, Denise Webb, IP5	Division E David Kitchen, PDG, DTM, Michelle King, DTM
Open Clubs Chair, Yvette Ferrer, VC2	Division F Janell Williams, LD1, Tina Robinson, ACB, ALB,
Club Mentor/Sponsor Chair, Rodger Cota, DTM, PDG	Vivian Sampson, CL
Club Mentor/Sponsor Recruiter, Ann Guintivano, DTM	

*Respectfully Submitted, Diane Markham, DTM*



**PUBLIC RELATIONS MANAGER (PRM) REPORT  
DISTRICT 1 SPRING BUSINESS MEETING  
MAY 2020**

**Submitted by: Sylvia Roldán, CC, ALB, MS4, Public Relations Manager**

*The public relations manager (PRM) is responsible for coordinating publicity efforts in the district. By establishing and maintaining lines of communication between the district and its members, as well as between the district and the public, the PRM works to increase awareness of Toastmasters through all available media.*

**PR Tools**

The PR team has been continued overhauling existing and new tools to ensure non-profit discounts and options are being maximized. The PR Team has also procured new props and tools to support district marketing efforts.

ACCOUNT	STATUS	DISCOUNT/FEE
Canva Pro	Non-profit	Free
Mailchimp	Non-profit discount	15% monthly Lowered from \$147.9 -> \$50.99
Ripl	Pro purchased	N/A
Zoom	Pro purchased	N/A
PURCHASE	FREQUENCY	COST
WiFi HotSpot	Monthly	\$54.97
iPad	Once	\$599
Instagram Frame	Once	\$140

**District Communication and Outreach**

The PR Team leverages many tools at the district's disposal to conduct outreach to our members. District wide emails have been created and sent out to club officers and members alike to apprise them of upcoming events and incentives.

Members who previously opted out of receiving communication from TI and want to start receiving email communications from TI and District 1 again, please email [membership@toastmasters.org](mailto:membership@toastmasters.org). World Headquarters staff are working remotely due to their safety and a statewide work from home order. The webchat feature is still available. Phone calls will go to voicemail and may receive an email response.



**PUBLIC RELATIONS MANAGER(PRM) REPORT  
DISTRICT 1 SPRING BUSINESS MEETING  
MAY 2020**

Since the Fall Business Meeting the following emails have been sent:

TOPIC	DELIVERY*	OPEN #	OPEN %
Gratitude for Service	309	159	51.6
Presidents' Luncheon	165	88	53.3
District News Oct 2019	3500	1510	43.5
President's Lunch 2019 Reminder	173	99	57.6
Marketing Mondays	1066	430	40.6
District News Nov 2019	3468	1346	39
District News Dec 2019	3451	1130	33
Call for 2020-2021 District Leaders	3684	1251	34.1
District News Jan 2020	3667	1329	36.4
District News Feb 2020	3847	1400	36.8
Corporate Club Dues Renewal March 2020	82	34	41.5
Club Officers Dues Renewal March 2020	317	171	53.9
District News March 2020	3938	1378	35.4
COVID-19 UPDATE	3907	1735	44.8
COVID-19 UPDATE 2	3898	1643	42.5

*\*Delivery number changes based on audience*

**District 1 Website: [District1toastmasters.org](http://District1toastmasters.org)**

The district webmaster is Jacob Daley, ACB, ALB. We have been working together to fix issues on the backend. We continuously encounter hiccups and work steadily to update the website, so it accurately reflects what is happening at the club, area, division and district levels.

The PR team is working in conjunction with various stakeholders to ensure that events are being submitted and approved in a timely manner to the **District 1 Calendar**. We continue to



## **PUBLIC RELATIONS MANAGER(PRM) REPORT DISTRICT 1SPRING BUSINESSMEETING MAY 2020**

request 2 weeks for all calendar entries and updates. Is your club planning an Open House, Speech-A-Thon, Speech Contest or Workshop? Promote your event on our District 1 calendar using the following link: <https://district1toastmasters.org/contact-us/event-submission/>

### **G Suite Administration**

We are in the 2nd fiscal year of the G Suite roll out. All district executive council members have @district1toastmasters.org accounts.

Members can sign up for an account here:

<https://district1toastmasters.org/contact-us/gsuite-account-request/>

### **SOCIAL MEDIA PRESENCE**

<b>PLATFORM</b>	<b>FOLLOWERS/SUBSCRIBERS FALL 2019 -&gt; SPRING 2020</b>
Facebook	1,231 -> 1282
Instagram	381 -> 430
Twitter	159 -> 161
YouTube	30 -> 32

### **District & Toastmasters International Hashtag**

All posts by the district include the following hashtags, along with any specific hashtags created for the event being highlighted.

#district1toastmasters #whereleadersaremade #findyourvoice

Keep on posting, connecting and sharing at:

<http://www.facebook.com/DistrictOneToastmasters>

<http://instagram.com/district.1.toastmasters>

<https://twitter.com/DistrictOneTM>

<https://www.youtube.com/channel/UC1RI17zs3uk2jmIGJ1FOznw>

Want to work on your PR skills? Want to put your existing PR skills to use? **Join the Public Relations team today!** We are always looking for fun, skilled and motivated people. Contact the Public Relations Team at [pr@district1toastmasters.org](mailto:pr@district1toastmasters.org)

# DISTRICT 1 TOASTMASTERS

Division A Report - Leann Levine, DTM

As of Date: 4-10-20

Paid Clubs	Status	Distinguished Clubs	Status
Total # of Clubs in Division as of 4/10/2020	26	Total Communication / Leadership Awards	172
Total # of Paid Clubs in Division (current)	13	Earned to Date in Division:	
Membership Payments	Status	Other	Status
Total # of Membership Payments in Division	190	Club Officers Trained - Winter 2019 (%)	63%
New Clubs / Prospects			
A3: club loss - Zefr Toast Crunch - as of October 2019; A4: club loss - Look Who's Talking (as of October 2019) - replaced by Hawkie Talkies Toastmasters (chartered in August 2019); club base net loss to-date: 1			
Area A-1 Director, Harrison Sallow, EC5	Status	Area Summary (distinguished area prospect)	
Total # Paid Clubs/Club Base (%)	100%	Pathways adoption: 77%; President's Distinguished:	
Membership Payments since 4/10/2020	52	Professional Women Toastmasters; distinguished prospects:	
Communication/Leadership Awards Earned	32	Divapreneurs/Silicon Speech; shout out: Harrison handles	
% Club Visits Completed	40%	unexpected situations and challenges with such calmness!	
Area A-2 Director, Mark Connaughton, DTM	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	100%	Pathways adoption: 74%; distinguished prospects: Sand & Sea	
Membership Payments since 4/10/2020	19	Speakers Club/Toasted Fridays; shout out: Mark is a two-time	
Communication/Leadership Awards Earned	12	Area Director. Thanks for your true belief of the TI core values	
% Club Visits Completed	63%	of integrity, respect, service, and excellence!	
Area A-3 Director, Craig Lyn	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	80%	Pathways adoption: 67%; President's Distinguished: <del>Sandra</del> Monica	
Membership Payments since 4/10/2020	30	Club 21; distinguished prospects: Bravo!	
Communication/Leadership Awards Earned	35	Toastmasters/Beachbody Toastmasters; shout out: Craig's	
% Club Visits Completed	78%	thought process is thorough and filled with positivity!	
Area A-4 Director, Russ Watson, PM3	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	100%	Pathways adoption: 63%; shout out: Russ demonstrates a true	
Membership Payments since 4/10/2020	24	understanding of the idea of CRM (club relationship	
Communication/Leadership Awards Earned	6	management)). He always ensured he did his very best in being	
% Club Visits Completed	60%	the bridge between the clubs and the District!	
Area A-5 Director (vacant)	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	100%	Pathways adoption: 62%; President's Distinguished:	
Membership Payments since 4/10/2020	45	Coachmasters; distinguished prospects: LMU Lions	
Communication/Leadership Awards Earned	54	Toastmasters/ImprovMasters.	
% Club Visits Completed	20%		
Area A-6 Director, Keong Ng, ACG, ALB	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	100%	Pathways adoption: 93%; President's Distinguished: District 1	
Membership Payments since 4/10/2020	20	Trail Blazers/Heart-Centered Toastmasters; shout out: Keong	
Communication/Leadership Awards Earned	33	absolutely walked the walk this year by embracing the	
% Club Visits Completed	88%	Pathways program!	

## Overall Division Status:

Pur Pathways adoption is at 72% and club renewal is 46% complete. We have 5 clubs reaching the President's Distinguished status already; have eight more distinguished prospects; and we remain optimistic that up to 4 of our Areas will reach the distinguished status. Lastly, we also piloted a corporate club council - a tool we hope to allow the District to better serve our existing and new corporate clubs in terms of membership and education. We hope this program will be continued during the future program years throughout the District.

Respectfully Submitted,  
Leann Levine, DTM



**DISTRICT 1 TOASTMASTERS**
**Division B Report - Lola! Love, DTM, VC**
**As of Date:** 4-10-20

Paid Clubs	Status	Distinguished Clubs	Status
Total # of Clubs in Division as of 4/10/2020	30	Total Communication / Leadership Awards Earned to Date in Division:	214
Total # of Paid Clubs in Division (current)	14		
Membership Payments	Status	Other	Status
Total # of Membership Payments in Division	313	Club Officers Trained - Winter 2019 (%)	65.71%
New Clubs / Prospects			
Area B-1 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	100%	Two clubs in B1 are Distinguished. TMs 90210 Club sets the standard, President's Distinguished, with 30 paid members to date, and BevTalks reached Distinguished status before the quarantine started (effectively ending their meetings so members can focus on their essential duties to the city).	
Membership Payments since 4/10/2020	84		
Communication/Leadership Awards Earned	40		
% Club Visits Completed	40%		
Area B-2 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	60%	Century City TM achieved PD; Westwood Gateway got 7 DCP goals but needs 11 add't members; Club 141 achieved 8 DCP goals but needs 10 add't members; CitMasters West and Speakup@Anderson got 3 DCP goals, & needs 15 members for good standing. Both clubs not meet virtual and AD has been reaching out & encouraging officers for it.	
Membership Payments since 4/10/2020	203		
Communication/Leadership Awards Earned	58		
% Club Visits Completed	20%		
Area B-3 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	20%	Area B3 is pulling through despite the low payment numbers. 100% of Area B3 clubs are meeting online, the club officers are actively helping members enroll in the Pathways program and morale is high	
Membership Payments since 4/10/2020	39		
Communication/Leadership Awards Earned	45		
% Club Visits Completed	0%		
Area A-4 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	28%	Area B4 has 4 clubs meeting online. There are three clubs got distinguished and all clubs are using Pathways. TMs of None has Julie Broady as their coach and eToastmasters is being assigned a coach to support their club and increase their membership.	
Membership Payments since 4/10/2020	49		
Communication/Leadership Awards Earned	27		
% Club Visits Completed	0		
Area B-5 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	20%	City Speakers and Westside TMs have qualified virtual meetings. Tinseltown TMs is seeing up their online meetings. It has a low Pathways adoption rate and would benefit with club coach. Armanino TMs and Wilshire Associates not have virtual meeting and low Pathways rate. They would benefit with a coach helping them in this area.	
Membership Payments since 4/10/2020	20%		
Communication/Leadership Awards Earned	19		
% Club Visits Completed	80%		
Area B-6 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	24%	B6 has two clubs meeting online, one has stopped meetings due to changes in the business structure. San Vicente TMs and Toastmasters Social Club are great. Area clubs are looking forward to increase members, achieve 100 % dues payments, 100% Pathways adopting and creating more clubs.	
Membership Payments since 4/10/2020	31		
Communication/Leadership Awards Earned	25		
% Club Visits Completed	0		

**Overall Division Status:**

Division B is adapting to the online platform with 17 out of 30 clubs meeting online. We are strong Division with over 200 communication and leadership awards as of April 2020. Division B is striving for 100% membership dues paid, 100 % Pathways adoption rate, 100% officers trained and to become a President's Distinguished Division.

Respectfully Submitted,

Lola! Love, DTM, VC

**DISTRICT 1 TOASTMASTERS****Division C Report - Jessica Denham, DTM, VC2****As of Date:** 4-10-20

<b>Paid Clubs</b>	<b>Status</b>	<b>Distinguished Clubs</b>	<b>Status</b>
Total # of Clubs in Division as of 4/10/2020	<b>29</b>	Total Communication / Leadership Awards Earned to Date in Division:	127
Total # of Paid Clubs in Division (current)	<b>10</b>		
<b>Membership Payments</b>	<b>Status</b>	<b>Other</b>	<b>Status</b>
Total # of Membership Payments in Division	<b>526</b>	Club Officers Trained - Winter 2019 (%)	<b>77.55%</b>
<b>New Clubs / Prospects</b>			
<b>Area C-1 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	50%	This area is led by area director Tiffany Heim. Currently Infineon and Beyond is a President's Distinguished club. Space Park has already 10 goals met. This area will be distinguished or better. 96.4% officers trained	
Membership Payments since 4/10/20	<b>97</b>		
Communication/Leadership Awards Earned	<b>46</b>		
% Club Visits Completed	0%		
<b>Area C-2 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	60%	Currently we have no area director for this area. Two clubs have 5 goals met. Need to work on membership building	
Membership Payments since 4/10/20	85		
Communication/Leadership Awards Earned	17		
% Club Visits Completed	0%		
<b>Area C-3 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	60%	This area is led by area director Eleanor Oliver. Currently Mattel Toastmasters club is Select Distinguished club. Camera Ready has already 8 goals met. 97.1% officers trained	
Membership Payments since 4/10/20	127		
Communication/Leadership Awards Earned	26		
% Club Visits Completed	0%		
<b>Area C-4 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	0%	This area is led by area director Alan Shinkman. Two clubs have issues regarding their existing venue for the club meetings. Need to work on membership building	
Membership Payments since 4/10/20	64		
Communication/Leadership Awards Earned	12		
% Club Visits Completed	0%		
<b>Area C-5 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	20%	This area is led by area director Jijo John. Stage 2 is an advanced club and have 5 goals met but need to work on membership building. All other clubs working towards membership building and attaining distinguished status. 100 % officers trained in Fall and Spring	
Membership Payments since 4/10/20	80		
Communication/Leadership Awards Earned	15		
% Club Visits Completed	0%		
<b>Area C-6 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	20%	This area is led by area director Kristine Archie. Two clubs have already 5 goals met. Two clubs are struggling, need to work on membership building	
Membership Payments since 4/10/20	73		
Communication/Leadership Awards Earned	11		
% Club Visits Completed	0%		

**Overall Division Status:**

**Division C did the first ever District 1 's virtual speech contest. We have currently one President Distinguished and one Select Distinguished club and we all are working hard to make more clubs distinguished or better.**

Respectfully Submitted,  
Jessica Denham, DTM, VC2

**DISTRICT 1 TOASTMASTERS**
**Division D Report - Tawanda Duck, DTM**
**As of Date:** 4-10-20

<b>Paid Clubs</b>	<b>Status</b>	<b>Distinguished Clubs</b>	<b>Status</b>
Total # of Clubs in Division as of 4/10/2020	<b>31</b>	Total Communication / Leadership Awards Earned to Date in Division:	194
Total # of Paid Clubs in Division (current)	<b>13</b>		
<b>Membership Payments</b>		<b>Other</b>	<b>Status</b>
Total # of Membership Payments in Division	<b>233</b>	Club Officers Trained - Summer 2019 (%)	<b>80</b>
<b>New Clubs / Prospects</b>			
<b>Area D-1 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	1	Happy to report 3 of 5 clubs meeting virtually. One club not meeting due to hospital work schedule. AD working diligently to get dues paid and AD Reports done. Pathways trained at 92%.	
Membership Payments since 4/10/2020	<b>22</b>		
Communication/Leadership Awards Earned	<b>35</b>		
% Club Visits Completed	0		
<b>Area D-2 Director</b>		<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	3	All officers 100% trained. Torrance Chambers reached President's Distinguished. Pathways trained at 82%. AD working diligently to get dues paid and remaining AD Reports done.	
Membership Payments since 4/10/2020	61		
Communication/Leadership Awards Earned	26		
% Club Visits Completed	20%		
<b>Area D-3 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	1	Officers trained at 85.7%. All AD Reports submitted. One (maybe 2 clubs) meeting virtually. AD working diligently to get dues paid & determine online status of clubs. Area lost one club. Pathways trained at 40%.	
Membership Payments since 4/10/2020	19		
Communication/Leadership Awards Earned	16		
% Club Visits Completed	100%		
<b>Area D-4 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	4	All AD Reports submitted. AD working diligently to get dues paid and determine online status of clubs. Pathways trained at 79%	
Membership Payments since 4/10/2020	42		
Communication/Leadership Awards Earned	39		
% Club Visits Completed	100%		
<b>Area D-5 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	2	All officers 100% trained. AD working diligently to get dues paid, determine online status of clubs, complete AD Reports. Pathways trained at 79%	
Membership Payments since 4/10/2020	29		
Communication/Leadership Awards Earned	43		
% Club Visits Completed	0%		
<b>Area D-6 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	2	One club Select Distinguished. One club meeting online. AD working diligently dues paid, determine only status of clubs, complete AD Reports. Lost 1 club. Gained 1 club. May lose corp. club due to transition. Pathways	
Membership Payments since 4/10/2020	60		
Communication/Leadership Awards Earned	35		
% Club Visits Completed	0		

Division D is Pathways trained at 77%. We have work to do over the next few weeks to get dues paid, AD Reports done and making sure clubs are running smoothly online.

Respectfully Submitted,  
Tawanda L. Duck, DTM

## DISTRICT 1 TOASTMASTERS

Division E Report - Jonathan Eckman, ACS, ALS

As of Date: 4-10-20

Paid Clubs	Status	Distinguished Clubs	Status
Total # of Clubs in Division as of 4/10/2020	29	Total Communication / Leadership Awards Earned to Date in Division:	196
Total # of Paid Clubs in Division (current)	8		
Membership Payments	Status	Other	Status
Total # of Membership Payments in Division	769	Club Officers Trained - Winter 2019 (%)	69.50%
New Clubs / Prospects			
Area E-1 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	40%	Area E1 has 3 strong clubs, two weak clubs. 3 of the clubs can either be President's Distinguished or Select if they get their memberships submitted. At least 3 of the clubs are holding virtual meetings. New Clubs - No Status.	
Membership Payments since 4/10/2020	32		
Communication/Leadership Awards Earned	51		
% Club Visits Completed	0		
Area E-2 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	40%	E2 has 3 strong clubs and 2 need to attract more members. 4 of the clubs will be Distinguished or better if their memberships are submitted. All 5 clubs are holding virtual meetings. New Clubs - no Status	
Membership Payments since 4/10/2020	34		
Communication/Leadership Awards Earned	33		
% Club Visits Completed	0		
Area E-3 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	25%	LB Gavel is cruising. P2S and Worley are both struggling with their virtual meetings and to get memberships paid. Walking Talkers is meeting virtually, need members. They've had to reschedule their SAT's due to contests. New Clubs - Held one New Club Demo Meeting with Green Hills Memorial Park in Palos Verdes.	
Membership Payments since 4/10/2020	22		
Communication/Leadership Awards Earned	26		
% Club Visits Completed	0		
Area E-4 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	40%	E4 has 2 strong clubs, 2 working on membership, 1 company club where company not fully supportive of TM. 4 can be Distinguished or better once member renewals are in. 4 of 5 are holding virtual meetings. <b>New Clubs</b> - Pursuing potential new club with Special Olympics of Long Beach.	
Membership Payments since 4/10/2020	31		
Communication/Leadership Awards Earned	50		
% Club Visits Completed	0		
Area E-5 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	0%	E5 has 3 relatively strong clubs, 2 facing membership issues but meeting regularly online. At least 3 could be Distinguished or better once members renew. 4 of 5 are conducting virtual meetings. New Clubs - No Status	
Membership Payments since 4/10/2020	15		
Communication/Leadership Awards Earned	20		
% Club Visits Completed	3		
Area E-6 Director	Status	Area Summary	
Total # Paid Clubs/Club Base (%)	40%	E6 has 3 relatively strong clubs, 2 that need more members. At least 3 can be Distinguished or better once member dues are submitted. 3 of 5 are holding virtual meetings and the other two are resolving technical issues to get online. New Clubs -No Status.	
Membership Payments since 4/10/2020	33		
Communication/Leadership Awards Earned	17		
% Club Visits Completed	0		

### Overall Division Status:

Division successfully completed all Area Contests in person, and Division E Contest online with 114 participants. The major challenge faced by this Division relates to membership - and the covid-19 outbreak in the middle of spring recruiting season didn't help. Most of the clubs have been prompt in moving to virtual meetings, and that has helped in retaining members and accomplishing DCP goals. Many clubs have risen to the challenge of presenting online meetings.

Respectfully Submitted,

Jonathan Eckman, ACS, ALS, TC2

**DISTRICT 1 TOASTMASTERS****Division F Report - Janell Williams, DTM, EC2, LD4****As of Date:** 4-10-20

<b>Paid Clubs</b>	<b>Status</b>	<b>Distinguished Clubs</b>	<b>Status</b>
Total # of Clubs in Division as of 4/10/2020	30	Total Communication / Leadership Awards Earned to Date in Division:	180
Total # of Paid Clubs in Division (current)	15		
<b>Membership Payments</b>	<b>Status</b>	<b>Other</b>	<b>Status</b>
Total # of Membership Payments in Division	708	Club Officers Trained - Winter 2019 (%)	80.49%
<b>New Clubs / Prospects</b>			
POLB was added to Area F6. There are a few potential leads that are stalled due to the current closures. Sister in Christ and Faithful Central			
<b>Area F-1 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	60%	Area F1 is all about Fellowship! Clubs are learning and growing beyond their imagination. All clubs are meeting online and working to increase membership and strive to be distinguished. Pathways Adoption rate 98% (visits are completed; reports are in progress)	
Membership Payments since 4/10/2020	107		
Communication/Leadership Awards Earned	18		
% Club Visits Completed	0%		
<b>Area F-2 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	17%	Area F2 is Far Out! Clubs are meeting online and working on generating new guests and converting guests to members. The focus is growth. Pathways Adoption rate 83%	
Membership Payments since 4/10/2020	107		
Communication/Leadership Awards Earned	27		
% Club Visits Completed	75%		
<b>Area F-3 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	40%	Area F3 is Future Facing. Clubs are meeting online and getting acclimated. Pathways enrollment and educational awards continue at a good pace. Praisemasters is Presidents Distinguished. Pathways Adoption rate 87% (visits are completed; reports are in progress)	
Membership Payments since 4/10/2020	109		
Communication/Leadership Awards Earned	41		
% Club Visits Completed	0%		
<b>Area F-4 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	40%	Area F4 is Flexible. Several clubs are meeting online while one is dealing with layoffs that are impacting renewals and availability for some clubs. Clubs are fervently striving to get payments in and achieve goals. Pathways Adoption rate 75%	
Membership Payments since 4/10/2020	88		
Communication/Leadership Awards Earned	16		
% Club Visits Completed	0		
<b>Area F-5 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	80%	Area F5 is Forward Thinking! Clubs are online and growing guest participation. Clubs are fiercely increasing Pathways activity and working towards being Distinguished or better. Funny Bones Toastmasters is Presidents Distinguished. Pathways Adoption rate 68%	
Membership Payments since 4/10/2020	182		
Communication/Leadership Awards Earned	47		
% Club Visits Completed	100		
<b>Area F-6 Director</b>	<b>Status</b>	<b>Area Summary</b>	
Total # Paid Clubs/Club Base (%)	50%	Area F6 is Focused on the future. Members are being trained on all aspects of Pathways and the resources available. All clubs are online meetings and working to get membership dues submitted and brining in guests. Pathways Adoption rate 56.5%	
Membership Payments since 4/10/2020	115		
Communication/Leadership Awards Earned	31		
% Club Visits Completed	100%		

**Overall Division Status:**

The Fabulous Division is Fixated, Focused % Fired UP! While Safer at Home has been a challenge in the area of club growth and membership retention, we are working with clubs to acclimate to our temporary online status and exploring opportunities for growth. Overall our Pathways Adoption rate is 77% and we are striving towards Distinguished.

Respectfully Submitted,  
Janell Williams, DTM, EC2, LD4

Division A						
Area A-1	Area A-2	Area A-3	Area A-4	Area A-5	Area A-6	
977 Professional Women Toastmasters	5983 Sand & Sea Speakers Club	21 Santa Monica Club 21	2646 Del Rey Toastmasters Club	593256 Vegan Toastmasters	2327 Friends Club	
3761051 Divapreneurs	1103670 Toasted Fridays	9503 Bravo! Toastmasters	5942 Dynamic Orators Club	1388474 LMU Lions Toastmasters	1249252 Lions Pride Toastmasters Club	
4925444 Silicon Speech	1883257 ActivVoices	5546212 Beachbody Toastmasters	7781 Coach Class Toastmasters Club	2563285 ImprovMasters	7395646 Toast Spinners	
4527425 Toms Toastmasters	6128186 Google LA Toastmasters	5854957 Zeir! Toast Crunch	3560828 Look Who's Talking	3834444 Coachmasters	District 1 Trail Blazers	
7459545 Toast of Santa Monica		6434488 Be Hurd Toastmasters	7517153 Hawkie Talks Toastmasters	7442381 Palisades Toastmasters		
			1825793 Heart-Centered TM			
Division B						
Area B-1	Area B-2	Area B-3	Area B-4	Area B-5	Area B-6	
1032 Toastmasters 90210 Club	141 Club 141	743 Sundays By The Sea Toastmasters	328 Hollywood & Vine Club	638 Westside Toastmasters	803774 Cedars-Sinai MCs Club	
6732 Next Century Toastmasters	2681 Century/City Toastmasters Club	2133 Fox Talkz Toastmasters Club	412 eToastmasters	5510 City Speakers Toastmasters Club	5273746 San Vicente Toastmasters	
6192 True Blue	3225334 Citymakers West	6270 Bruin Toastmasters	13216683 West Hollywood Toastmasters	1028926 Tinseltown Toastmasters	6893384 Toastmasters Social Club	
5468747 BevTalks	4014800 Westwood Gateway Toastmasters	5250608 FRB Eagles	5428007 Talk Nation	3965665 Wilshire Associates Toastmasters	7240163 Vista Group Toastmasters	
5940441 Westwind TM	4993270 SPEAK UP @ ANDERSON	6585503 Visionary Speakers Toastmasters	6925954 Toastmasters of None	7008911 Armanino Toastmasters Club	7713144 Kloast	
Division C						
Area C-1	Area C-2	Area C-3	Area C-4	Area C-5	Area C-6	
990 Space Park Toastmasters	915 Chevron El Segundo toastmasters Club	5634 Common Space Toastmasters	6211 Speech Encounters Club 6211	7470551 West Adams Toastmasters	401 Aerospace Club	
4117641 Toasting Toastmasters	4419 Aerovision Toastmasters	8944 Mattel Toastmasters Club	1921888 LA Project Masters	212 Northrop Grumman Toastmasters	1398 Narrators Toastmasters	
5570492 Casa Pacifica	596351 Speakers by the Sea	705139 Imperial Toastmasters	7786 Air LA Club	3148 Stage 2 Toastmasters Club	5595673 Digital Toasters	
5999761 Infineon and Beyond Toastmasters	7378182 Camera Ready Toastmasters	1455559 AT&T Toastmasters El Segundo	153 El Segundo Toastmasters	5729096 Skechers Elite	3921 Beach Cities Toastmasters Club	
6861922 Synergy Speakers		1455 Plane Talkers Toastmasters Club	4024194 Toastmasters Changing The World	7038473 Presenters and Facilitators	2460309 Wine Tasting Toastmasters	
Division D						
Area D-1	Area D-2	Area D-3	Area D-4	Area D-5	Area D-6	
280 South Bay Toastmasters Club	1015 Harbor Lights Club	111 San Pedro Toastmasters Club	3645 Bay Cities Club	2924 South Bay Speakers Toastmasters Club	7933 Airbags Toastmasters	
2480 Health and Wellness Toastmasters	5631 Torrance Chamber of Commerce Club	174 Peninsula Toastmasters Club #174	711440 Toast of the Bay Club	5642 Grand Communicators Toastmasters Club	609097 Motor Mouths Club	
3603497 CORE	691841 Dreambuilders Toastmasters Club	1737642 Voices of the Harbor	1098501 Herbalife Toastmasters	6264 Demosthenes Wannabes Toastmasters Club	3032555 Top Sales Toastmasters	
4615754 OMG Toastmasters	693601 Follow the Leader Club, #693601	6906764 Palos Verdes Professionals	5546186 The Real Berkshire Elite	2188519 International ESL Toastmasters	5242536 Bread Of Life Toastmasters	
6855454 Torrance Memorial Toastmasters	7300948 Keenan Toastmasters	1780264 Abriendo Caminos	6599554 Transformation Speakers Toastmasters	3379720 Improv and Humor	6584868 Amplified Speakers	
		8186 FIG Masters Club				
Division E						
Area E-1	Area E-2	Area E-3	Area E-4	Area E-5	Area E-6	
1910 SPEAK OUT!	1307 Diagonal Toastmasters Club	11 Long Beach Gavel Toastmasters Club	1016 Upper Crust	4792 Refined Speakers Toastmasters	340 Deluxe Toastmasters Club	
1510136 Aquarium of The Pacific Wavemakers	1391 Shoreline Speakers Club	4460772 P2S Toastmasters	1497 Lakewood Toastmasters Club	6072 Ethical Elite	787672 Lunchtime Leaders	
4175141 Freedom Writers Toastmasters	1267220 Masters of Action	4955475 Jacobs Jabbers	4131 Long Beach Live Wires Club	1792192 Carson Toastmasters Club	1318536 Los Maestros De La Oratoria	
4618394 Rough Writers	4717474 VIA Oracles	5668616 Walking Talkers	5540349 Laserlife Toastmasters	3691936 Lakewood Star Speakers	1641204 The Officers' Club of District ONE	
6586896 City of Long Beach	6434400 Douglas Business Park TM	7494417 POLB Toastmasters	7425643 Long Beach Powermasters	4043374 Echoers of the Word	3331985 Game Changers	
Division F						
Area F-1	Area F-2	Area F-3	Area F-4	Area F-5	Area F-6	
4138 C.I.T.I.E.S. Club	4211 Culver City Toastmasters Club	1142290 Praisemasters	1587 South Gate Club	4404 Inglewood Visionaries Toastmasters	3811 Compton Elite Communicators Club	
1356338 StoryWest Toastmasters	1431047 First Class Communicators	2263377 Toastmasters 1913	987022 Carson Communicators	7800 Funny Bones Toastmasters	4359 Celebrations of Life Toastmasters Club	
1738320 SouthWaters	4373395 Trojan Toastmasters	4076755 UJWLIA School of Law Toastmasters	2189226 Laderra Toastmasters	2073068 Mission Control	1921389 Raising The Bar	
3008149 Clergy Women Toastmasters	4527413 M.E.G. Talks	7000204 And The Winner Is...	5303538 Idrees En Accion	3023753 JusticeLMasters	3608454 Inglewood Community Toastmasters	
Strengthening Voices	6902478 Tommy Talkers Toastmasters	5313149 Life Stages	7341297 Saviors of rPlanet Earth	4489 Agape Toastmasters	3667573 Business Trainers	
					7425772 Hope Masters	

